Doug Schwinn Spring Hill School District

Our committee was given 9 functions within K.S.A. 75-3322 (see attached). I'll do my best to briefly address each one.

- (1) Before the committee was formed there were just two criteria for a waiver. It can be found in Sec 4. (a) which states: "Whenever the qualified vendors are unable to supply the products or services needed or unable to meet delivery requirements on any order or requisition, a written waiver shall immediately be forwarded to the director of purchases..." Based on my conversations with school district representatives from across the state, the two biggest issues they face when attempting to follow the State Use Law is price and quality. It was my hope that we could utilize a waiver process to address both price and quality issues. Darren Muci, the other school district representative on the SUL committee, and myself, have proposed ideas to establish a waiver for price & quality. Vendors have not been receptive to the idea and have not offered alternatives.
- (2) This is the one area we have had good dialogue among committee members. I believe the committee is very receptive to adding additional products or services under the State Use Law catalog.
- (3) So far the committee has had difficulty trying to define a dollar threshold everyone can agree on.
- (4)-(6) Trying to determine fair market price has been a huge undertaking. The committee, and sub-committees, have spent numerous hours going many different directions, and in my opinion we haven't made much ground. I'll be happy to go into much more detail at a later time on this subject.
- (7) I believe tremendous progress has been made by both districts and vendors to better promote the SUL catalog and to get districts to comply with the statutes. Darren and myself have conducted several presentations over the last couple years in front of superintendents and school personnel across the state.
- (8) I believe it is difficult for vendors to add additional commodities or services. I believe districts would be willing to purchase additional commodities or services if they were offered at a fair price, high quality, and a timely delivery.

As a school district representative, I think it is fair to say their prices are higher than what districts would pay on the open market. In all honesty, I don't mind paying a little more to support a good cause, but it just doesn't make good business sense to pay