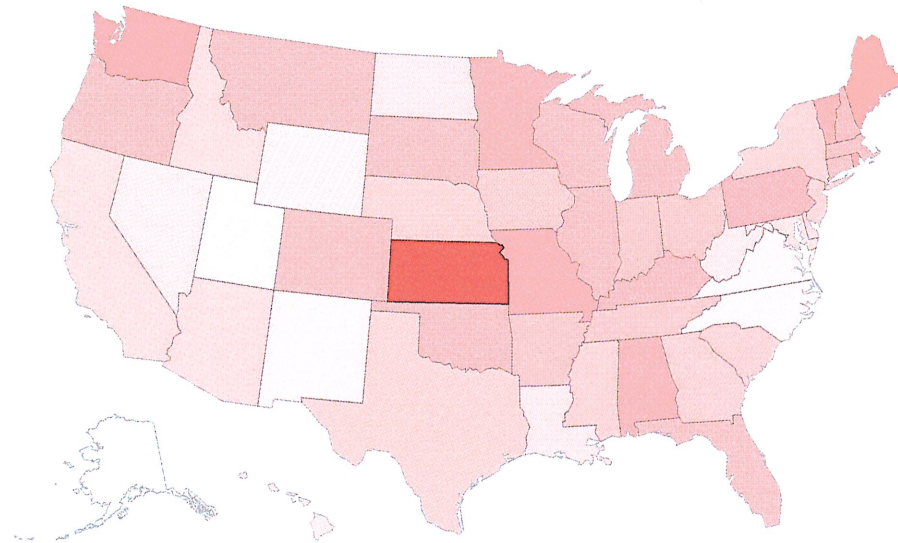


Facilities at Financial Risk* and Margin Profile

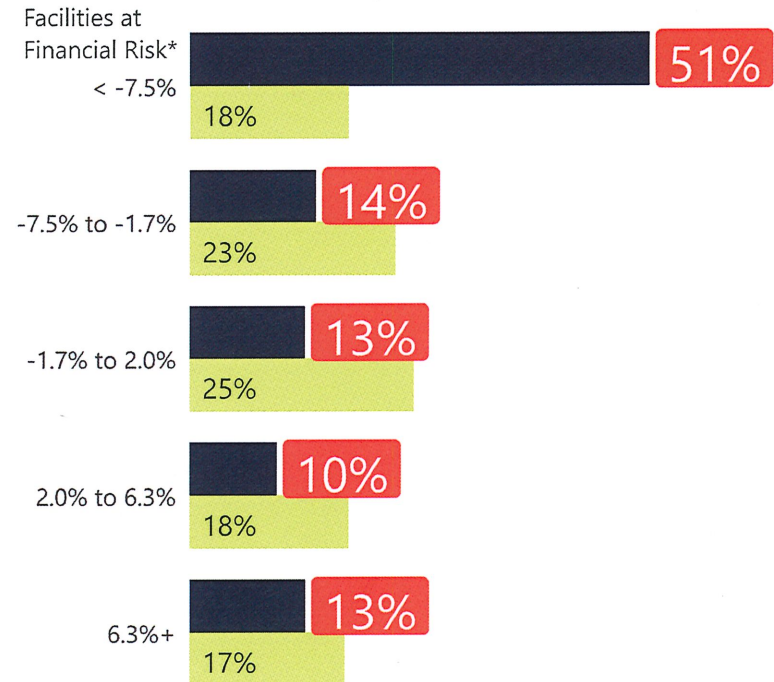
% of Average Daily Census (ADC) at Risk

Click a state on the map below to filter the bar chart to the right



ADC by Facility Operating Margin Quintile (from 2019)

● 2022 Simulation ● 2019 **Kansas**



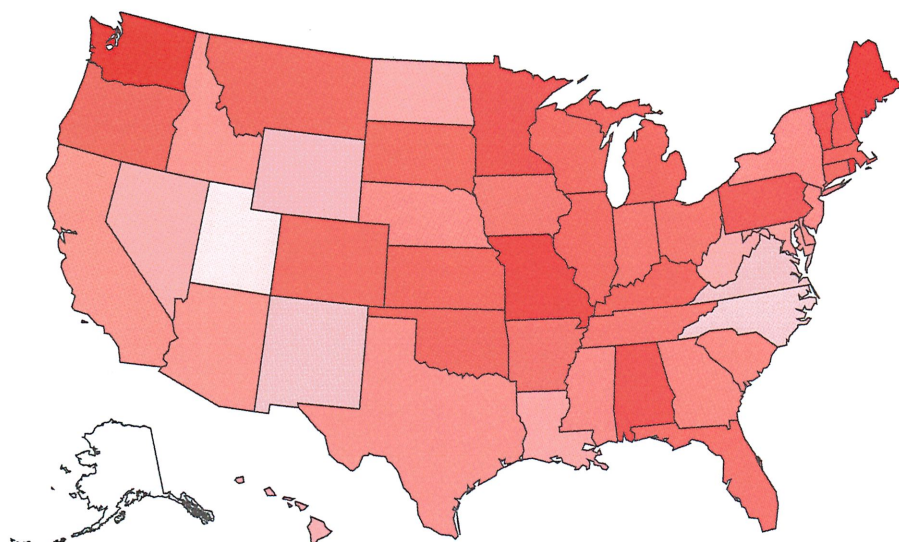
Facilities at Financial Risk defined as facilities with operating margins in the lowest quintile of performance based on 2019 industry performance (operating margins < -7.5%)

State of Skilled Nursing Facility Industry Companion Data
*See full report for data sources and methodology

Facilities at Financial Risk* and Margin Profile

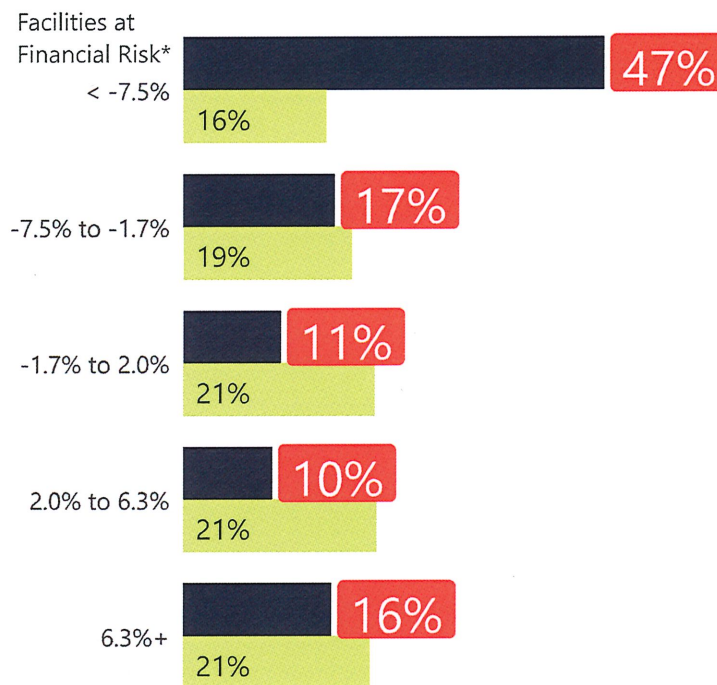
% of Average Daily Census (ADC) at Risk

Click a state on the map below to filter the bar chart to the right



ADC by Facility Operating Margin Quintile (from 2019)

● 2022 Simulation ● 2019 National



Facilities at Financial Risk defined as facilities with operating margins in the lowest quintile of performance based on 2019 industry performance (operating margins < -7.5%)

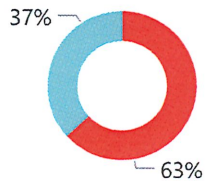
State of Skilled Nursing Facility Industry Companion Data

***See full report for data sources and methodology**

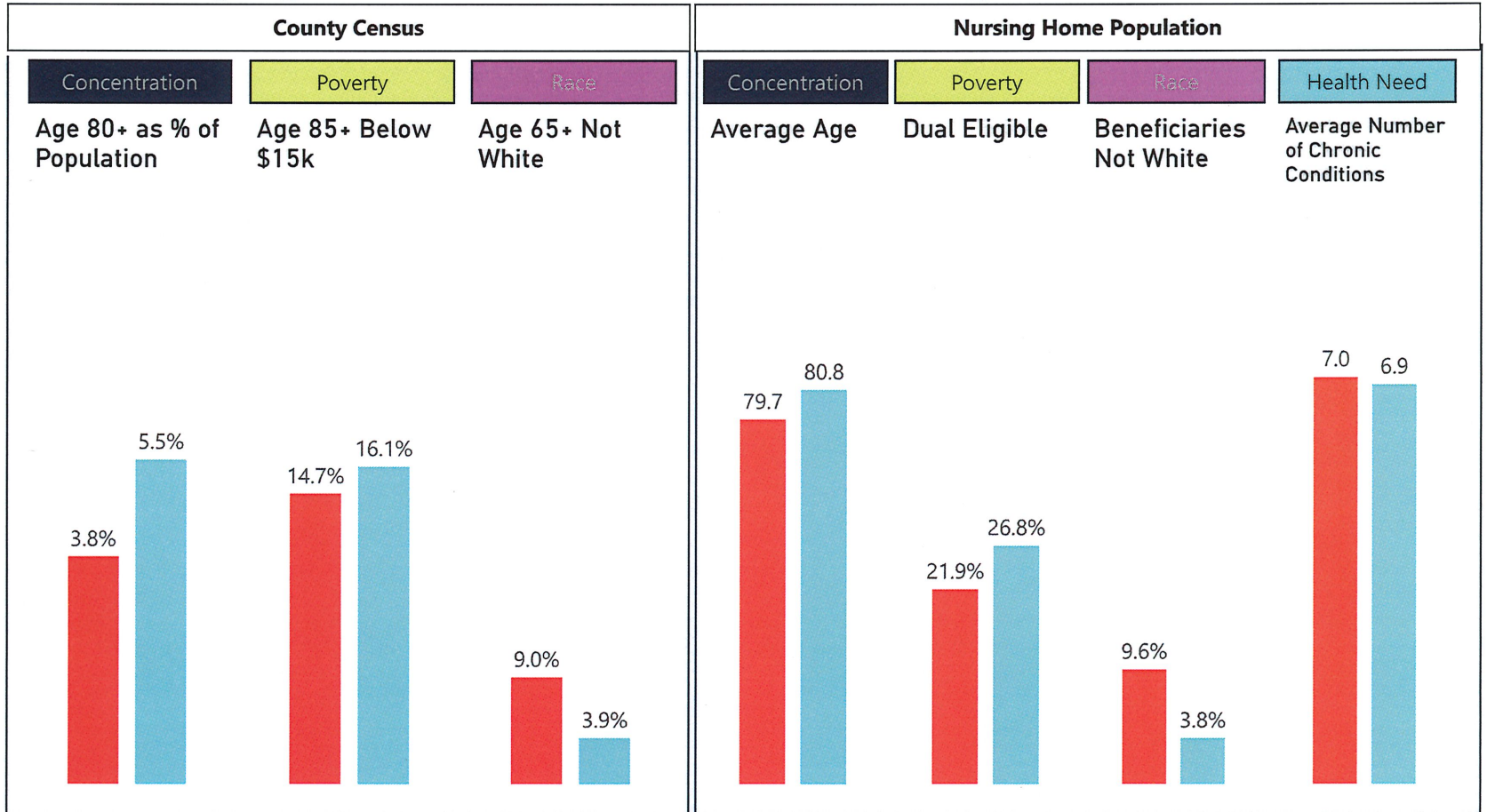
Demographics for Counties with Nursing Facilities At Risk*

2019 2022 Simulation
 Kansas

Counties with facilities at risk*



Red - At Risk
 Blue - Not At Risk



County Census: Derived from 2010 Census Data Projected to 2022
 Nursing Home Population: Derived from CMS 2019 Post Acute Care Public Use File

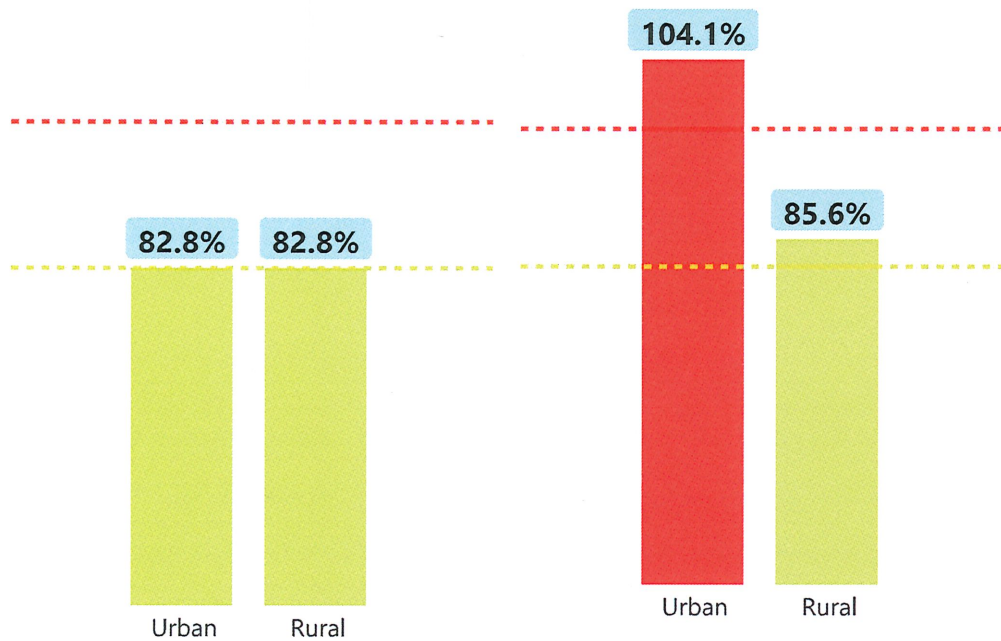
State of Skilled Nursing Facility Industry Companion Data
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Illustration of Potential Demand and Capacity

Projected Occupancy - Kansas

2019 Demand

2019 Plus Growth in 80+ Population
(including assumptions defined to the right)



Kansas

Growth Reduction

- 0%
- 10%
- 20%
- 30%
- 40%
- 50%
- 60%
- 70%
- 80%
- 90%
- 100%

% of At Risk Beds Removed

- 0%
- 5%
- 10%
- 15%
- 20%
- 25%
- 30%
- 35%
- 40%
- 45%
- 50%

Annual Growth Rate for Age 80+

- 2.9%**
Urban
- 0.4%**
Rural

This interactive chart illustrates occupancy of licensed beds for the selected state.

The bottom dashed line represents 2019 occupancy. The top dashed line represents 97% occupancy.

The slicers provide an opportunity to view how occupancy is affected by 1) 80+ population growth and 2) facilities at financial risk reducing their licensed beds.

US Census Bureau Population Project Table shows an annual increase in 85+ of 2.2% for 2020 to 2025 and 3.5% from 2020 to 2030.

Licensed beds could be reduced for a variety of reasons, such as:

- 1) availability of staffing
- 2) closure due to economic hardship
- 3) state mandate to convert rooms with three beds to two
- 4) voluntary reduction to improve Medicaid rates

State of Skilled Nursing Facility Industry Companion Data

*See full report for data sources and methodology

state

KS ▼

Workforce

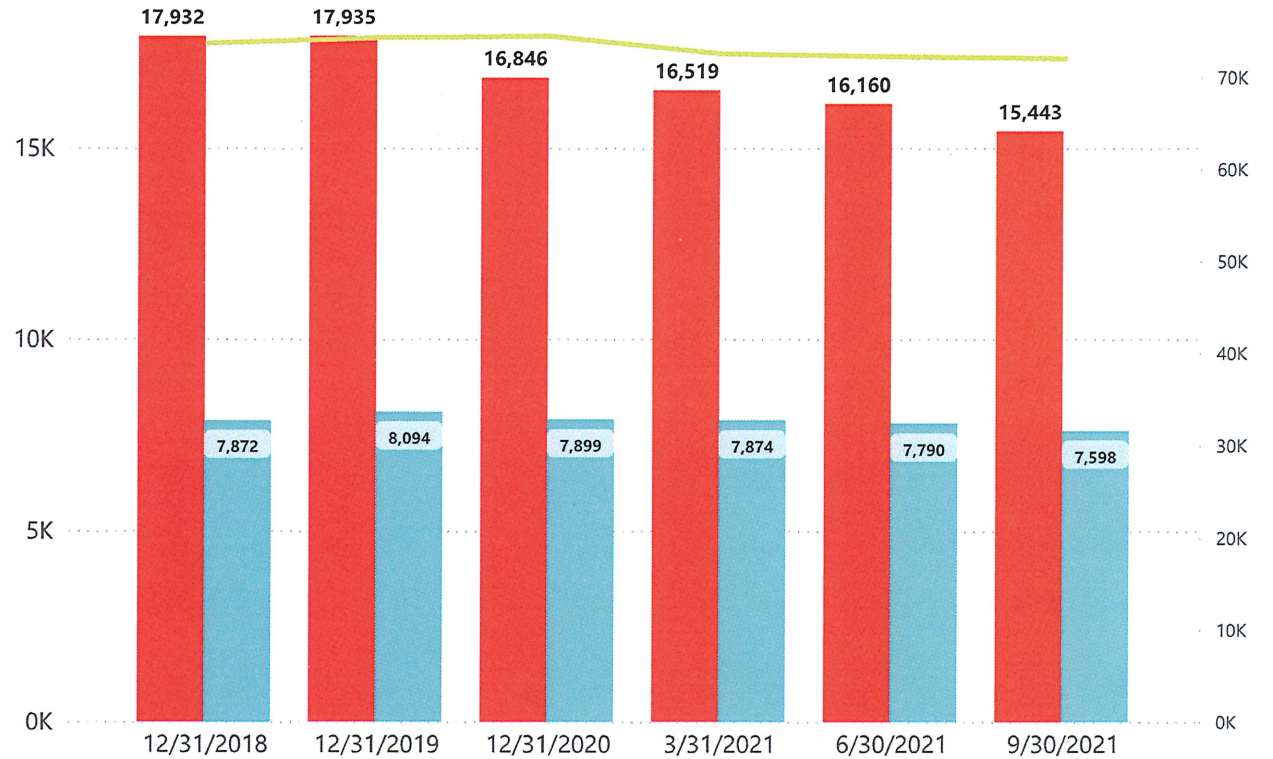
Distribution of Employees by Segment

● Nursing Facilities ● Home Health Care ● Assisted Living ● Hospitals



Employees by Segment

● Nursing Facilities ● Home Health Care ● Hospitals



Source: Bureau of Labor Statistics Quarterly Census of Employment and Wages
 Employment includes executives, supervisory personnel, clerical workers, wage earners, and part-time workers.

**State of Skilled Nursing Facility Industry
 Companion Data**
 *See full report for data sources and methodology