## **HOUSE BILL No. 2547**

## By Committee on Taxation

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AN ACT concerning the promoting employment across Kansas act; pertaining to qualifications for benefits under the act; Kansas small businesses; amending K.S.A. 2011 Supp. 74-50,211 and 74-50,212 and repealing the existing sections.

Be it enacted by the Legislature of the State of Kansas:

Section 1. K.S.A. 2011 Supp. 74-50,211 is hereby amended to read as follows: 74-50,211. As used in this act, unless the context otherwise requires:

- (a) "Act" means the provisions of K.S.A. 2011 Supp. 74-50,210 through 74-50,219, and amendments thereto.
- (b) "County median wage" means the median wage paid to employees located in the county where the qualified company intends to employ new employees as reported by the department of labor in its annual report for the previous year.
  - (c) "Department" means the department of commerce.
- (d) "Expanding business" means the expansion of an existing business facility, office, department or other operation located in the state of Kansas and locating in Kansas the jobs directly related to such business facility, office, department or other operation.
- (e) "High-impact project" means a business development project for which the qualified company shall meet the requirements of subsection (c) of K.S.A. 2011 Supp. 74-50,212, and amendments thereto.
- (f) "Metropolitan county" means the county of Douglas, Johnson, Leavenworth, Sedgwick, Shawnee or Wyandotte.
- (g) "NAICS" means the North American industry classification system.
- (h) "NAICS code industry average wage" means the average wage paid to employees of companies classified in the same NAICS code as the qualified company for the region in which the qualified company intends to employ new employees as reported by the department of labor in its annual report for the previous year.
- (i) "New business" means a facility, plant, division, office, department, production line, production shift or other business operations of a company that was not doing business in Kansas prior to the submission of an application for benefits under this act and that provides

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 documentation of such to the satisfaction of the secretary.

- (j) "New employee" means a person newly employed by the qualified company in the qualified company's business operating in Kansas during the taxable year for which benefits are sought under K.S.A. 2011 Supp. 74-50,212, and amendments thereto. A person shall be deemed to be so engaged if such person performs duties in Kansas in connection with the operation of the Kansas business on: (1) A regular, full-time basis; or (2) a part-time basis, provided such person is customarily performing such duties at least 20 hours per week throughout the taxable year. Employees performing functions directly related to a relocating, expanding, or new business facility, office, department or other operation shall be considered new employees.
- (k) "Non-metropolitan county" means any county that is not a metropolitan county.
- (l) (1) (A) "Qualified company" means any for-profit corporation, partnership or other entity making available to its full-time employees adequate health insurance coverage and paying at least 50% of the premium for such health insurance, which meets the requirements of K.S.A. 2011 Supp. 74-50,212, and amendments thereto, and submits an application for benefits meeting requirements established by the secretary.
- (B) "Qualified company" also includes any not-for-profit corporation which locates within the state of Kansas a regional, national or international headquarters and which meets the requirements of subparagraph (A).
- (2) "Qualified company" shall not include any corporation, partnership or other entity: (A) Which is identified by any of the following NAICS code groups, sectors or subsectors:
  - (i) Industry group 7132 or 8131;
- (ii) sectors 44, 45, 61, 92 or 221 (including water and sewer services); or
  - (iii) subsector 722;
- (B) which is a bioscience company, as defined in K.S.A. 2011 Supp. 74-99b33, and amendments thereto;
- (C) which is delinquent in the payment of any nonprotested taxes or any other amounts due to the federal government, the state of Kansas or any other political taxing subdivision; or
- (D) which has filed for or has publicly announced its intention to file for bankruptcy protection.
- (3) Notwithstanding any provision of this subsection, except for paragraphs (2)(B), (C) and (D), a company may be deemed a qualified company if such company's headquarters or administrative offices located in this state serve an international or multi-state territory and such company meets the requirements of K.S.A. 2011 Supp. 74-50,212, and

amendments thereto.

- (m) "Retained job" means an existing job which will be lost without participation by the employer under the provisions of the promoting employment across Kansas act.
  - (n) "Secretary" means the secretary of the department of commerce.
- (o) "Kansas small business" means a qualified company located in Kansas that has 100 or fewer employees.
- Sec. 2. K.S.A. 2011 Supp. 74-50,212 is hereby amended to read as follows: 74-50,212. (a) In order to qualify for benefits under this act a qualified company shall:
- (1) Relocate to Kansas an existing business facility, office, department or other operation doing business outside the state of Kansas and locate the jobs directly related to such relocated business facility, office, department or other operation in Kansas;
- (2) locate a new business facility, office, department or other operation in Kansas and locate the jobs directly related to such business facility, office, department or other operation in Kansas; or
- (3) expand an existing business facility, office, department or other operation located in the state of Kansas and locate the jobs directly related to such business facility, office, department or other operation in Kansas, except that no payroll withholding taxes shall be retained prior to January 1, 2012.

A qualified company may utilize or contract with a third-party employer to perform services whereby the third-party employer serves as the legal employer of the new employees providing services to the qualified company and such services are performed in Kansas and the third-party employer and the new employees are subject to the Kansas withholding and declaration of estimated tax act.

- (b) Any qualified company, approved by the secretary for benefits pursuant to paragraph (a), that locates its business operation in a metropolitan county and will hire at least 10 new employees within two years from the date the qualified company enters into an agreement with the secretary pursuant to K.S.A. 2011 Supp. 74-50,213, and amendments thereto, or any qualified company, approved by the secretary for benefits pursuant to paragraph (a), that locates its business operation in a non-metropolitan county and will hire at least five new employees within two years from the date the qualified company enters into an agreement with the secretary pursuant to K.S.A. 2011 Supp. 74-50,213, and amendments thereto, shall: (1) Be eligible to retain 95% of the qualified company's Kansas payroll withholding taxes for such new employees being paid the county median wage or higher for a period of up to:
- (A) Five years if the median wage paid to the new employees is equal to at least 100% of the county median wage;

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(B) six years if the median wage paid to the new employees is equal to at least 110% of the county median wage;

- (C) seven years if the median wage paid to the new employees is equal to at least 120% of the county median wage; or
- (2) be eligible to retain 95% of the qualified company's Kansas payroll withholding taxes for such new employees being paid the county median wage or higher for a period of up to five years if the median wage paid to the new employees is equal to at least 100% of the NAICS code industry average wage.
- (c) Any qualified company, approved by the secretary for benefits pursuant to paragraph (a), that engages in a high-impact project whereby the qualified company will hire at least 100 new employees within two years from the date the qualified company enters into an agreement with the secretary pursuant to K.S.A. 2011 Supp. 74-50,213, and amendments thereto, shall be eligible to retain 95% of the qualified company's Kansas payroll withholding taxes for such new employees being paid the county median wage or higher for a period of up to:
- (1) Seven years if the median wage paid to the new employees is equal to at least 100% of the county median wage;
- (2) eight years if the median wage paid to the new employees is equal to at least 110% of the county median wage;
- (3) nine years if the median wage paid to the new employees is equal to at least 120% of the county median wage; or
- (4) ten years if the median wage paid to the new employees is equal to at least 140% of the county median wage.
- (d) In the event that a qualified company contracts with a third party as described in subsection (a), the third party shall remit payments equal to the amount of Kansas payroll withholding taxes the qualified company is eligible to retain under this section to the qualified company, and report such amount to the department of revenue as required pursuant to subsection (a) of K.S.A. 2011 Supp. 74-50,214, and amendments thereto.
- (e) Commencing January 1, 2013, and ending December 31, 2014, any company, which meets the criteria provided pursuant to the provisions of K.S.A. 2011 Supp. 74-50,211, and amendments thereto, that retains the employees of an existing business unit located in Kansas and enters into an agreement with the secretary pursuant to K.S.A. 2011 Supp. 74-50,213, and amendments thereto, shall be eligible to retain 95% of the qualified company's Kansas payroll withholding taxes for such employees for a period of up to five years.
- (f) (1) Commencing January 1, 2013, and ending December 31, 2014, pursuant to the provisions of subsection (e), the secretary of commerce, in the secretary's sole determination, may provide the benefits of the promoting employment across Kansas act for situations where it is deemed

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necessary by the secretary that the state of Kansas provide incentives for a company or its operations currently located in Kansas to remain in Kansas so as to keep its retained jobs. The secretary shall establish and verify that a prospective company has competitive alternatives that it is seriously considering and that a company's relocation may be imminent. Furthermore, the secretary shall assess:

- (A) Whether the retention of the company or its operations is important to the economic vitality of the state;
  - (B) the area where such company or operations is located; or
- (C) whether the retention of the company or its operations is important to a particular industry in the state due to any number of factors including, but not limited to, the quantity, quality or wages of the retained jobs involved.
- (2) Effective January 1, 2013, and ending December 31, 2014, the secretary may use the promoting employment across Kansas act in conjunction with other economic development programs to develop a retention package.
- (g) The provisions of this act as in effect prior to the effective date of this act shall apply to employers who have entered into agreements with the secretary prior to July 1, 2011. The provisions of this act shall apply to employers who enter into agreements with the secretary on and after July 1, 2011.
- (h) A Kansas small business, approved by the secretary for benefits pursuant to subsection (a)(3), shall be eligible to retain 95% of the Kansas small business' payroll withholding taxes for a period up to three years for each addition employee, if that employee represents an increase in the Kansas small business' statewide employment over its highest level of employment for the previous five-year period. Any reduction in employment by a Kansas small business utilizing the benefit under this subsection shall result in a corresponding reduction of such benefit allowed.
- 32 Sec. 3. K.S.A. 2011 Supp. 74-50,211 and 74-50,212 are hereby repealed.
  - Sec. 4. This act shall take effect and be in force from and after its publication in the statute book.