HOUSE BILL No. 2653

By Committee on Transportation

1-23

9 AN ACT relating to motor vehicles; concerning the handling of repair claims by insurance companies.

Be it enacted by the Legislature of the State of Kansas:

Section 1. (a) As used in this section:

- (1) "Usual and customary rate" means the labor rate that the general public commonly pays for similar repairs on similar motor vehicles in the same geographic area of the state;
- (2) "request or require" means any act to influence a consumer's decision; and
- (3) "deceptive referral" means any trade practice wherein the consumer's choice is swayed, changed or limited from what that consumer freely would or has chosen to do, to the choice of another party by misleading statements, omissions, threats, partial truths, deceptions, promises or inducements.
- (b) An insurer shall inform a motor vehicle owner immediately on first contact that they have the right to choose the repair facility of their choice to repair their vehicle. The insurer shall halt any efforts to redirect, refer or otherwise influence the motor vehicle owner in the choice of repair facility or program other than the repair facility chosen by the vehicle owner once the vehicle owner has stated they have chosen a repair facility.
- (c) All claims paid by an insurer, a holding company of an insurer, or a wholly owned subsidiary of an insurer for any loss to a motor vehicle or any claim for damages to a motor vehicle shall be paid to the claimant, or to a repair facility that has a signed authorization by the owner of the motor vehicle, by check, electronic transfer or other means that provides the claimant or repair facility immediate access to the funds. The insurer may not limit or discount the amount that the insurer pays for the repair on the basis that the repair would have cost less if it had been made at a particular garage, repair shop or other vendor, or in a particular location, specified by the insurer.
- (d) The labor rate for the repair of damages to motor vehicles that is paid by an insurer, a holding company of an insurer or a wholly owned subsidiary of an insurer to the claimant shall be based on the usual and

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customary rate for such repairs. For the purposes of this section, "usual and customary" means the labor rate that the general public commonly pays for similar repairs on similar motor vehicles in the same geographic area of the state.

- (e) Any violation of the provisions of this section by an insurer shall be deemed a violation of the unfair trade practice law.
- (f) No automobile physical damage appraiser or insurer shall request or require that appraisals or repairs should or should not be made in a specified facility or repair shop. When a customer has chosen a repair facility, any attempt to change or restrict the vehicle owner's decision shall cease.
- (g) All appraisals shall include on the heading of the appraisal the following notice, printed in not less than ten point boldfaced type:

"NOTICE UNDER KANSAS LAW, THE CONSUMER AND/OR LESSEE HAS THE RIGHT TO CHOOSE THE REPAIR FACILITY TO MAKE REPAIRS TO THEIR MOTOR VEHICLE. NO ONE SHALL USE INTIMIDATION OR COERCIVE TACTICS TO ALTER THE OWNER'S CHOICE."

- This notice shall also appear in boldfaced type on any evidence of proof of financial responsibility or security concerning any policy of insurance issued in the state of Kansas.
- (h) Except as otherwise provided in K.S.A. 40-2,155, and amendments thereto, no insurance company doing business in this state, producer, agent or adjuster for such company, shall request or require any insured or third party claimant to use a specific person or business for the provisions of automobile physical damage repairs, automobile physical damage appraisals or automobile parts.
- (i) No insurance company doing business in this state, producer, agent or adjuster for such company, shall engage in a deceptive referral practice whereby the consumer is misled into thinking that a particular repair shop, facility, vendor or supplier must be used for motor vehicle repairs.
- (j) Any physical damage appraiser preparing an estimate of damage on a motor vehicle shall:
 - (1) Conduct a thorough inspection of the damaged motor vehicle; or
- (2) if the appraisal is not completed by a licensed facility, the person writing the appraisal shall leave in readable form an estimate of the damages inspected with the repair facility.
- (k) (1) Any person altering or changing an estimate of repair damage on a motor vehicle shall make a physical inspection of that motor vehicle if there is any dispute over that estimate;
- 42 (2) any person or business other than the original preparing repair 43 facility agreeing to the terms on any physical damage estimate shall have

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physically inspected the damage to the motor vehicle before making such agreement to repair or price to repair;

- (3) personnel directly employed as the insurance company appraiser or adjuster by an insurance company may conduct investigative dialogue with the physical damage repair facility who prepared the appraisal, but if there is any dispute on the appraisal, that person or a duly employed insurance physical damage appraiser shall inspect the vehicle in an attempt to resolve the dispute; and
- 9 (4) any person altering or changing a physical damage appraisal shall 10 be duly licensed to conduct business within the state of Kansas.
 - Sec. 2. This act shall take effect and be in force from and after its publication in the statute book.