HOUSE BILL No. 2345

By Committee on Commerce and Labor

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AN ACT relating to real estate; concerning real estate brokers and salespersons; relating to expiration, suspension or revocation of licenses and civil fines; concerning contracts for sale of residential real estate; amending K.S.A. 58-3050 and repealing the existing section.

Be it enacted by the Legislature of the State of Kansas:

New Section 1. (a) When the license of a supervising broker or branch broker expires, the licenses of all licensees associated with or employed by the supervising broker or branch broker shall automatically be placed on inactive status within five calendar days after written notice is issued by the commission to the associated or employed licensee unless notification is provided to the commission prior to the expiration date of the license that another broker will assume the role as the supervising broker or branch broker or the licensee transfers to another supervising broker or branch broker.

(b) If notification is not received by the commission prior to the expiration date of the supervising broker's or branch broker's license that another broker will act as supervising broker or branch broker, the supervising broker or branch broker whose license expires shall return to the commission the licenses of all licensees associated or employed by the supervising broker or branch broker before or immediately upon the expiration date of the supervising broker's or branch broker's license.

New Sec. 2. (a) When the license of a supervising broker or branch broker is suspended or revoked, the licenses of all licensees associated with or employed by the supervising broker or branch broker shall automatically be placed on inactive status within five calendar days after written notice is issued by the commission to the associated or employed licensee for the duration of the suspension or revocation, unless the licensee transfers to another supervising broker or branch broker. If deemed in the public interest until pending transactions are closed, the commission may authorize another broker to act as the supervising or branch broker during any period of suspension or revocation.

(b) If another broker is not authorized by the commission to act as the supervising broker or branch broker during the period of suspension or revocation, the supervising broker or branch broker whose license is

suspended or revoked shall return to the commission the licenses of all licensees associated or employed by the supervising broker or branch broker within five calendar days of the effective date of the order of suspension or revocation.

New Sec. 3. A licensee whose license is suspended or revoked may receive any personally earned commission during the period of suspension or revocation only for those acts performed and for which commission was personally earned when the person was actively licensed prior to the effective date of the suspension or revocation. This statute is not intended to determine if a licensee is entitled to compensation; such entitlement would depend upon the terms of the licensee's written employment or independent contractor agreement with their former supervising broker or branch broker and is a matter of contract law.

New Sec. 4. (a) Unless notification is provided to the commission prior to the expiration date of the supervising broker's or branch broker's license that another broker will act as the supervising broker or branch broker, the supervising broker or branch broker whose license expires, on or before the expiration date of the license, shall advise all clients and customers that the supervising broker or branch broker and any licensees that are employed by or associated with the supervising broker or branch broker will be unable to perform the terms and conditions contained in the listing or brokerage agreement with the client or customer after the expiration of the supervising broker's or branch broker's license. Upon receipt of notice from the supervising broker or branch broker or the expiration date of the supervising broker's or branch broker's license, whichever is earlier, the client or customer may enter into a listing or brokerage agreement with another broker of their choice.

- (b) Unless the commission notifies the supervising broker or branch broker in writing that the commission has authorized another broker to act as the supervising broker or branch broker during the period of suspension or revocation, the supervising broker or branch broker whose license is suspended or revoked, within five calendar days after the effective date of the order of suspension or revocation, shall advise all clients and customers that the supervising broker or branch broker and any licensees that are employed by or associated with the supervising broker or branch broker will be unable to perform the terms and conditions contained in the listing or brokerage agreement with the client or customer after the effective date of the suspension or revocation. Upon receipt of notice from the supervising broker or branch broker, or upon the effective date of the order of suspension or revocation if notice is not properly given, the client or customer may enter into a listing or brokerage agreement with another broker of their choice.
 - (c) A supervising broker or branch broker whose license expires or is

suspended or revoked may not sell or assign listings and brokerage agreements to another broker without the written consent of the owner of the property, and any sale or assignment of a listing or brokerage agreement must be completed prior to the expiration of the supervising broker's or branch broker's license or the effective date of the order of suspension or revocation.

New Sec. 5. (a) A supervising broker or branch broker whose license is expired or is suspended or revoked may not personally finalize any pending closings. This responsibility must be given to another broker, an attorney, a financial institution or an escrow company.

- (b) If the commission has not authorized another broker to act as the supervising broker or branch broker, transfer of the responsibility for finalizing a pending closing shall be done with the written approval of all parties to the transaction.
- (c) If the commission has not authorized another broker to act as the supervising broker or branch broker, all parties to the transaction shall be advised of the facts concerning the situation concerning the status of the license of the supervising broker or branch broker and shall be provided the name, address and telephone number of the responsible entity where all trust and escrow moneys will be held in accordance with the written agreement of the parties to the transaction.
- New Sec. 6. If the commission has not authorized another broker to act as the supervising broker or branch broker, all advertising under the supervising broker's or branch broker's name or trade name, including, but not limited to, signage, must be removed or covered within five calendar days after the expiration date of the supervising broker's or branch broker's license or the effective date of the order of suspension or revocation.
- New Sec. 7. On and after January 1, 2008, each contract for the sale of residential real estate shall contain as part of such contract the following language: "Kansas law requires persons who are convicted of certain sexually violent crimes after April 14, 1994, to register with the sheriff of the county in which they reside. If you as the buyer desire information regarding those registrants, you may find information on the homepage of the Kansas bureau of investigation at http://www.Kansas.gov/kbi or by contacting the local sheriff's office."
- Sec. 8. K.S.A. 58-3050 is hereby amended to read as follows: 58-3050. (a) The commission may refuse to grant or renew a license and the license of any licensee may be revoked, suspended, conditioned or restricted or a licensee may be censured, if:
- (1) The licensee has committed a violation of this act or rules and regulations adopted hereunder, or the brokerage relationships in real estate transactions act or rules and regulations adopted thereunder, whether

the licensee acted as an agent or a principal in the real estate transaction;

- (2) the licensee has entered a plea of guilty or nolo contendere to, or has been convicted of: (A) Forgery, embezzlement, obtaining money under false pretenses, larceny, extortion, conspiracy to defraud or any other similar offense; (B) a crime involving moral turpitude; or (C) any felony charge;
- (3) the licensee has been finally adjudicated and found to be guilty of violation of the federal fair housing act (42 U.S.C. 3601 et seq.) or K.S.A. 44-1015 through 44-1029, and amendments thereto;
- (4) the licensee has obtained a license by false or fraudulent representation;
- (5) the licensee has violated any lawful order or directive of the commission; or
- (6) the licensee has committed a violation in another state and disciplinary action taken against such licensee resulted in the suspension, probation or revocation of such licensee's real estate license in such other state.
- (b) In addition to or in lieu of any other administrative, civil or criminal remedy provided by law, the commission, in accordance with the Kansas administrative procedure act and upon a finding that a licensee has violated a provision of this act or rules and regulations adopted hereunder, or the brokerage relationships in real estate transactions act or rules and regulations adopted thereunder, may impose on such licensee a civil fine not exceeding \$500 \$1,000 for each violation. A civil fine not exceeding \$10,000 per violation may be imposed if the commission makes specific findings that aggravating circumstances exist and that the licensee:
 - (1) Misappropriated funds belonging to another person;
 - (2) engaged in fraud or made any substantial misrepresentation;
- (3) represented to a lender, guaranteeing agency or any other interested party, either verbally or through the preparation of false documents, an amount in excess of the true and actual sale price of the real estate or terms differing from those actually agreed upon;
- (4) committed forgery or signed or initialed a contractual agreement on behalf of another person in a real estate transaction unless authorized to do so by a duly executed power of attorney; or
- (5) intentionally failed to disclose to a customer all adverse material facts actually known by the licensee regarding environmental hazards affecting the property that are required by law to be disclosed, the physical condition of the property, material defects in the real property, defects in the title to the real property or the client's ability to perform under the terms of the agreement.
- (c) In all matters pending before the Kansas real estate commission,

the commission shall have the power to revoke the license of any licensee who voluntarily surrenders such licensee's license or who does not renew their license pending investigation of misconduct or while charges of misconduct against the licensee are pending or anticipated.

- (e) (d) If a broker or salesperson has been declared disabled by a court of competent jurisdiction, the commission shall suspend the broker's or salesperson's license for the period of disability.
- (d) (e) (1) Except as provided by paragraph (2) of this subsection, no complaint alleging violation of this act or rules and regulations adopted hereunder, or the brokerage relationships in real estate transactions act or rules and regulations adopted thereunder, shall be commenced more than three years from the date of the occurrence which is the subject of the complaint.
- (2) Unless the violation is not reasonably ascertainable, complaints alleging violation of subsection (a)(4) or (a)(5) shall be commenced within three years from the date of the occurrence of the violation. If the violation is not reasonably ascertainable, complaints alleging violation of subsection (a)(4) or (a)(5) shall be commenced within three years from the date of violation is ascertained by the commission.
- (e) (f) All administrative proceedings pursuant to this section shall be conducted in accordance with the Kansas administrative procedure act.
- (f)-(g) Notwithstanding any provision of this act or the brokerage relationships in real estate transactions act to the contrary, the commission may use emergency adjudicative proceedings, as provided by K.S.A. 77-536, and amendments thereto, to summarily suspend the license of any licensee if the commission has reasonable cause to believe that the licensee's trust account is in unsound condition or that the licensee is misappropriating funds belonging to other persons.
- $\frac{\langle g \rangle}{\langle h \rangle}$ If a licensee has entered a plea of guilty or nolo contendere to, or has been convicted of, any felony charge, the commission may use emergency adjudicative proceedings, as provided by K.S.A. 77-536, and amendments thereto, to suspend, revoke, condition or restrict the licensee's license.
- $\frac{\text{(h)}}{\text{(i)}}$ When the real estate license of an individual is revoked and that individual's name is included in the trade or business name of a real estate brokerage business, the commission may deny continued use of the trade or business name if, in the opinion of the commission, it would be confusing or misleading to the public.

If the revocation of the individual's license is appealed to district court and a stay of the commission's order is granted by the court, the commission may not deny continued use of the trade or business name until such time as the district court upholds the order of the commission.

(j) For the purposes of this section, "aggravating circumstances"

1 means:

- 2 (1) The licensee's conduct involved fraud or deceit;
- 3 (2) the licensee's conduct directly resulted in substantial loss or cre-4 ated a significant risk or substantial loss to a customer or client;
- 5 (3) the licensee's conduct resulted in substantial financial gain to the licensee; or
- 7 (4) the licensee has a history of prior disciplinary actions.
- 8 Sec. 9. K.S.A. 58-3050 is hereby repealed.
- 9 Sec. 10. This act shall take effect and be in force from and after its
- 10 publication in the statute book.