

Kansas Senate Committee on Commerce Testimony in Support of Senate Bill 161 Presented by Jeff Cleland, State and Local Transportation Policy Lead, Amazon.com

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Thank you Chairman Olson and members of the committee for the opportunity to participate in today's hearing. My name is Jeff Cleland and I lead state and local transportation policy at Amazon. I am excited to join you today in support of Senate Bill 161 and Amazon Scout, our personal delivery device.

Amazon is proud of its growth in Kansas. In fact, we have invested over \$2.9 billion in our people and operations since 2010. We have over 7,000 full- and part-time employees including employees at fulfillment and sortation centers, delivery stations, and Whole Foods Markets. That is why we are excited to support SB 161, which creates a personal delivery device statute allowing devices like Amazon Scout to operate in Kansas.

In January 2019, Amazon launched Scout, a fully electric, autonomous delivery system that operates in pedestrian areas like sidewalks and crosswalks. Our device is the size of a small cooler that you would bring to a beach, and operates at about the same speed as the average person walks. Scout is 100% electric and is helping Amazon drive towards our goal of making all Amazon shipments net zero carbon, with 50% of all shipments net zero carbon by 2030.

Safety is Amazon's top priority, and Scout was designed for safety. Scout is readily visible to others and is able to stop, or safely navigate around pedestrians, pets, and obstacles.

Some things have changed since last year's bill passed this committee. Scout is now currently operating in select neighborhoods in FOUR communities: Snohomish County, Washington; Irvine, California; Atlanta, Georgia; and Franklin, Tennessee. Customers, neighbors, and even local pets are at first curious about Scout, but we have seen that the device quickly becomes a normal, welcome part of the neighborhood.

We are starting in suburban areas but hope to expand to additional communities in the future. Suburban sidewalks are some of the least utilized infrastructure in certain regions, and this is a safe, innovative, and environmentally friendly last-mile delivery option.



We are excited that other states are considering similar legislation. To date, more than 12 states and the District of Columbia have passed personal delivery device legislation.

Thank you for the opportunity to share more information and please let me know if you have any questions on Amazon Scout.