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Laura Kelly, Governor

SB 554, Neutral, Written Only, Department of Commerce

Kansas Department of Commerce Testimony on SB 554 Rachel Willis, Director of Legislatives Affairs at the Kansas Department of Commerce Senate Committee on Assessment and Taxation March 14, 2022, 9:30 a.m. Room 548 S

Thank you for allowing us to testify as neutral to SB 554. This bill amends property tax relating to classification of agricultural land.

Our primary concern with the bill is the use of the agritourism designation awarded by Kansas Tourism to determine a property's classification. Kansas Tourism is a division of the Department of Commerce, and it does not take into consideration a business's location, market value, zoning, or any other property tax appraisal factor in awarding the designation.

Agritourism is defined as any activity that allows members of the general public to view or enjoy rural activities for recreational, entertainment or educational purposes. The purpose of identifying businesses engaged in agritourism is to promote rural tourism and rural economic development. Agritourism is the intersection of agriculture and tourism where the public visits a working farm, ranch, winery, agriculture operation or active heritage site for enjoyment, outdoor recreation, activities, education, shopping, dining or lodging. Examples of agritourism activities include corn mazes, hunting or fishing on a farm property, camping, viewing a cider press or feeding a baby goat. Kansas currently has 421 agritourism businesses (please see the attached list).

We believe giving the agritourism businesses this additional benefit will be problematic for several reasons. Those include:

- Many of the agritourism businesses are more of an entertainment entity, lodging or dining venue and not specifically agriculture production.
- If this legislation were to lead to confusion or a legal question about whether a business was truly eligible for ag use value, we would not want that to discourage businesses from seeking an agritourism designation and working with Kansas Tourism.

- Some of the entities are in more urban areas but provide a rural activity, education or experiences. Therefore, by including agritourism, some residential and commercial properties in urban areas will fall under this new property appraisal method.
- Many rural properties on the list may already qualify for ag use value without relying on a designation of being an agritourism business.
- Under this bill, Kansas Tourism may have to create a new certification process in order to guarantee that agritourism businesses have agricultural land and are using it for agricultural production. This would entail different criteria or questions than what is currently being asked of an applicant.
- Limiting the scope of agritourism to align with this new property appraisal method would contradict the current purpose of this designation, which is to assist Kansas businesses that promote rural tourism.

Overall, the inclusion of agritourism as a condition or qualification for receiving a different property tax appraisal would drastically change the intent of the agritourism registration. We request that if this legislation is to proceed, a different process is utilized to determine an agritourism business's eligibility for ag use value.

Thank you for the opportunity to testify as neutral to SB 554. Attached is the current list of agritourism businesses that have registered with Kansas Tourism for recreational, entertainment or educational purposes.

Kansas Agritourism Businesses

Account Name

180 Outdoors, LLC 2 Birds Farm 3 Oaks Barn LLC 4M Heritage Center 500 Road Farms 5A Vineyard 86th Street Orchard 96 Ranch LLC A & H Farm/Pumpkin Patch A Fairport Knight Ad Astra Alpacas Ag Heritage Park Amy's Meats at The Homestead Angholdur Farms LLC Fall Family Fun Applejack Pumpkin Patch, LLC Arkanoe. LLC Arkenberg Farms, LLC Arnold's Greenhouse, Inc. Arvonia Tourism Asparagus & Rhubarb Patch Aubrey Vineyards Autumn Acres Pumpkin Farm LLC **B** C Farms Enterprises, LLC Barns at Timber Creek LLC Barnyard Weed Warriors Bartlett Arboretum Barton County Historical Society Museum & Village Bebo's Place **Bellwether Barn LLC**

City

Independence Kansas City De Soto Dexter Lawrence Osawatomie Topeka Florence Manhattan Fairport **Baldwin City** Alta Vista Lawrence Parsons Augusta Hutchinson Tecumseh Le Roy Lebo Sabetha Stilwell Dodge City Atlanta Winfield Longton **Belle Plaine** Great Bend Dexter Scott City

Berry Hill UPick Farm **Berryton Home Farm Better Equine Ranch Bierman's Christmas Tree Farm Big Springs Berries** Bill and Beaulah's Trust Bittercreek Rose Lodge, LLC Black Barn at Stone Creek **Black Dogs Farm Blossom Trail Bee Ranch** Blue River Forest Experience BlueJacket Crossing Vineyard and Winery **Bluestem Orchard LLC Bobwhite Vines LLC Bourgmont Winery LLC** Bowlin Farms, Ilc Bramble's Edge Farm Branded 5 Stable, LLC **Britt's Garden Acres Broken Spoke Vineyard LLC** Butterfield Trail Bunkhouse C2T Ranch and Campground Canaan Oaks Retreat Cardinal Creek Farm, LLC. C-Arrow Stables Casa Somerset Bed & Breakfast, LLC Cedar Creek Farm, LLC Cedar Valley Forest LLC Chautaugua Hills Farm, LLC **Chestnut Charlie's Chitwood Family Farm** Circle S Ranch & Country Inn **Classic Reproduction Wagon Works** Common Harvest Farms/Buller Family Farm Connell Farms, LLC **Corinthians Hill Event Center** Cottage Lane Pumpkin Patch LLC **Cottonwood Farm** Country Dreams Bed & Breakfast Country Lakes Bed & Breakfast **Covert Creek Lodge** Creekside Hunting & Lodging, LLC Cressler Creek Log Cabin Crooked Post Ranch and Saddle Creek, LLC **Crooked Post Winery & Vineyard**

Berryton Berryton Paola Kansas City Lecompton Grenola Elk City Rantoul Garland **Baldwin City** Stilwell Eudora Westmoreland Hartford Bucyrus Olathe Rose Hill Hays Manhattan Emporia WaKeeney Plainville Paola Leon Maize Paola Maize De Soto Longton Lawrence Spring Hill Lawrence Tecumseh Lawrence Leon Great Bend Ellis Alton Marion Lyndon Waldo Girard Hoxie Topeka Ozawkie

Crum's Heirlooms, LLC D & G Tree Farm **Dailey Farms Pumpkin patch** Dalebanks, LLC **Dancing Cow Farms** Deep Creek Farm **Delp Christmas Tree Farm** Depot Market Inc. **Downs Community Garden** Drach's Farm & Orchard **Dunn's Landing Eagle Ridge Ranch** East Bank at Mill Creek **Eckman Hunting Preserve** EJ Seibert Hitch and Stitch LLC Elam Lavender and Honey Bee Farm Elderslie LLC Eleanor's Emma Creek Barn LLC **Enright Gardens** Equus Beds at McGinn Farms F³ - Fun Family Farm, where the fun is exponential! Farley Ranch - Konza Cabin **Faye Farms** Finley Farms, Inc. Fire Lake Soapery **Firefly Farm Five Mile Farms** Flint Hills Hunts Flint Oak Flying 5A Ranch/Champ & Company **Foxfire Farm** Free State Vineyards, LLC dba Crescent Moon Winery From the Land of Kansas Fulton Valley Farms, LLC Gary's Fall Festival **Geiger Farm** Gertie's Lavender Farm, llc Gieringer's Family Orchard & Berry Farm Glacier's Edge Vineyard & Winery LLC **Glorified Farms** Good Karma Micro-Dairy, LLC Gottlob Lawn and Landscape Grace Hill Winery and Vineyards Grammy's Pumpkin Patch/Johnston Farm

Bonner springs Louisburg McLouth Eureka Wellsville Manhattan St. John Courtland Downs Hudson Wellsville Milford Maple Hill **Baldwin City** Macksville Winfield Valley Center Scranton Hesston Edgerton Sedgwick Robinson Manhattan Udall Edgerton Paola Wichita La Cygne Winfield Fall River Concordia Louisburg Lawrence Manhattan Towanda Grantville Robinson Burrton Edgerton Wakarusa Benton Russell Winfield Whitewater **McPherson**

Granny Mae's Pumpkin Patch	Dorrance
Grassland Gardens	Miltonvale
Graue Vineyards/Middle Creek Winery LLC dba Middle Creek Winery at New	
Lancaster General Store	Paola
Grazing Plains Farm LLC	Whitewater
Green Haven Farm	Olathe
Green Truck Farm	Harper
Greene Ranch Enterprises INC	El Dorado
Greymeadows Alpaca Farm	Solomon
Grimm's Gardens, LLC	Hiawatha
Grinter Farms	Lawrence
Gypsum Hills Trail Rides	Medicine Lodge
Happy Apple's Farm	Tonganoxie
Happy Valley Farm	De Soto
Hartland Valley Hunts LLC	Lakin
Harvest Hills Pumpkins	Bremen
Haven Pointe Winery LLC	Baldwin City
Haymaker Lodge	Mayfield
Heartland Farm	Pawnee Rock
Heaven Sent Whitetails	Burlington
Hedrick Exotic Animal Farm and Bed & Breakfast Inn	Nickerson
Hickory Creek Ranch	Spring Hill
Hickory Hollow Pumpkin Patch	Spearville
Hidden Hill Farms of Kansas	Auburn
Hidden Valley Properties, Inc	Easton
Highland Vineyards and Winery, LLC	Wamego
Hildebrand Farms Dairy	Junction City
Hillside Honey Apiary	Easton
Historic Taylor Barn	Lawrence
Holy-Field Vineyard & Winery	Basehor
Homestead Ranch	Matfield Green
Hooray Ranch	Kingman
HorseThief Reservoir	Jetmore
Hunsinger Farms	Lawrence
Iliff Commons Society	Topeka
Indian Creek Bison Ranch	Haven
Irvine's Just Beyond Paradise, LLC	Lawrence
Isinglass Vineyard & Winery/Sunnye Ridge Farm, Inc.	La Cygne
JaKo Inc.	Hutchinson
Jefferson Hill Vineyards & Guest House	McLouth
JET Produce and Meats LLC	Leavenworth
JL Bar Ranch	Winona
Jons Family Farms	Basehor
Juniper Hill Farms, LLC	Lawrence
Just the Place, LLC	Ozawkie

K.O.A. of Salina Kansas KanRocks Recreation Association, Inc Kansas Creek Inn **Kansas Farmland Outfitters** Kansas Maze, Inc. Kansas Outfitters, Inc & Claythorne Lodge Kansas Trophy Outfitters Kanza Cattle, Vineyards, Honey & Flora Kasl Christmas Tree Farm **KAW River Adventures** KC Farm School at Gibbs Road KC Pumpkin Patch, LLC KC Wine Co Keene Road Country Estate with Rustic Barns **Kerby Pumpkin Patch** Klamm Flowers - U-Pick Flowers & Herbs Klausmeyer Dairy Tours, LLC KSU Olathe Horticulture Research and Extension Center Lakeside Wedding Venue and Event Lampe Family Heritage Farm and Pumpkin Patch Lazy Heart D Ranch Lazy Moon Ranch Lazy T Ranch Adventures & Guest House Legacy Orchard Llc Legends of Hope Outfitting LLC Level Creek Outfitting Liberty Meadows Li'l Charlies Pumpkin Patch Liquid Art Winery and Estate Little Hawk Farm Little Munchkins Pumpkin Patch and Farm Activities Long Pumpkin Patch Louisburg Cider Mill Love Lavender Farm Lowe Cattle Company LUM Farm Lyons Creek Local, LLC M.A.D. Farms Madd House Hill, LLC Mahaffie Stagecoach Stop & Farm Historic Site Manna Meadows Alpacas Matfield Station LLC Meadowlark Farm Orchard Farm & Cidery LLC **Memorial Peace Park** Mentzer Family Farm

Salina Mapleton Concordia Potwin **Buhler** Columbus Lyndon Chapman Belleville Silver Lake Kansas City Olathe Olathe Maple Hill **Bonner Springs Bonner Springs** Clearwater Olathe Inman Piqua Westmoreland Augusta Manhattan Harper Hope White City Bucyrus Eudora Manhattan **Baldwin City** Alma Great Bend Louisburg Wamego Winfield Osawatomie Junction City Alta Vista Paola Olathe **Bonner Springs** Matfield Green Rose Hill Medicine Lodge Colony

Mettenburg Farm Ent., LLC Meuschke Farms, LLC Midland Holiday Pines Midnight Ranch, LLC Mill Creek Lodge At Volland Point Mill Dam Christmas Tree Farm Missile Silo Adventure Campground **Misty Morning Farms LLC** More Than Pumpkins, LLC MR HUNT LLC Muddy Creek Game Birds Muddy Creek Whitetails Mulberry Pond, LLC Narrow Trail Farm National Agricultural Center and Hall of Fame Nature farm NCK Outfitters LLC **Nelson Family Farm** Netherfield Natural Farm Next to Nature Farm Nighthawk Winery & Vineyard, LLC North Central Kansas Shooting Sports LLC NorthShore GuestHouse LLC **Oak Valley Outfitters LLC Oasis Hunting OI Yale Farms LLC Olathe Farm** On the Edge Vineyard Orange Moon Apothecary, LLC **Oregon Trail Farm OZsome Big Game Hunts** P and M Pumpkin Ranch, LLC Paola Community Garden Paradise Ranch Packgoat Research and Development Pa's Pumpkin Patch Patchwork Farms LLC Peaceful Pines LLC Pearson's Farm/Common Ground Producers and Growers, Inc.® Pendleton's Country Market Peterson Farm Brothers Events & Tours Pete's Puddle, LLC Petyt Creek Ranch Barn **Pheasant Hunters Paradise** Piccalilli Farm Pine Lake Christmas Tree Farm Pine Tree Acres

Princeton Lawrence Shawnee Hays Alma Fredonia Wilson Mulberry Sharon Springs Morganville Meriden Hiawatha **Baldwin City Bonner Springs** Miltonvale **Clay Center** Olsburg Fontana Leavenworth Paola Glen Elder Marion Pittsburg Deerfield Pittsburg Olathe Erie Paola Leavenworth Burlington Moundridge Paola **Council Grove** Hays Newton Walton Wichita Lawrence Assaria Burrton Cunningham Kismet Manhattan Derby Robinson

Pinecrest, LLC **Pinwheel Farm Pioneer Bluffs** Pleasant Ridge Inc. Plumlee Buffalo Ranch Pome on the Range Orchard & Winery Prairie Elf Christmas Trees Prairie Fire at Rock Hollow Farm, Inc. **Prairie Fire Winery** Prairie Hill Vineyard, LLC Prairie Hollow (dba, Prairie Hollow Creations and Prairie Hollow Productions, LLC) Prairie Lavender Farm Prairie Oaks Inn/Flying M Ranch **Prairie Outfitters & Excursions LLC** Prairie Pines Christmas Tree Farm Prairie Tours & Guide Service, LLC Prairie Trails Vineyard Prairiewood **Prior Creek Farms LLC Prothes Pecans Providence Hill Farm Pumpkin Paradise LLC** Purple Meadows Lavender Farm, LLC Quivira Chapter of the Santa Fe Trail Association **Rain Dancer Arabians LLC** Ralph's Ruts Santa Fe Trail Ranch House Inn and Stables, LLC Rappaho Vineyard on Coal Creek Ravenwood Lodge **RC Estate LLC** reBorn boutique & marketplace LLC Red Barn Events, LLC **Red Rock Guest Ranch Resurrection Vinevard Richman Arboretum** Ringneck Ranch, Inc.® **River Creek Farms Riverbend Farm** Rivers Lodge & Hunt Club, LLC **Riverview Road Inc. Rock Tank Farm Rocking V Ranch Rocky Slope Ranch Rocky Suns Farm**

Rose Hill Lawrence Matfield Green Rantoul Alma Williamsburg Lawrence Augusta Paxico Colwich Topeka Bennington Sylvia Winfield Maize Oakley Garnett Manhattan Cherryvale Paola Atchison Sublette Spring Hill **McPherson** Spring Hill Chase Lakin **Baldwin City** Topeka Paola Wichita Ozawkie Soldier Havs Hutchinson Tipton Manhattan Salina La Cygne Plainville Garnett Wakarusa Alta Vista Parker

Rohling Homestead Rohrers Wings and Webs, LLC Rommey Farms, LLC **Rowantree Farm** Rowe Ridge Vineyard & Winery **Rustic Timbers Venue, LLC** S&S Stables, LLC Salt Creek Ranch Sand Wells Outdoors Scattered Acres Outfitting, LLC Schaake's Pumpkin Patch Schenkel Farm Serendipity Farm and Vine Serenity Farm Service Member Agricultural Vocation Education (SAVE) Corp Seven Pines, LLC Shady Bluff Farm Shady Lake Barn Experience Shamrock Farms-Shamrock Cafe Sharing The Bounty LLC Shead Farm Shiloh Vineyard & Winery Silver Dollar Farms Skyline Lodge Skyview Farm and Creamery Smoky Hill Vineyards & Winery Somerset Ridge Vineyard & Winery South Baldwin Farms LLC. Southwind Whitetails Sporting Paradise Lodge Spring Creek Guest House Spring Creek Guest House (Double Arrow C) St. Andre Orchard **Staats Acres** Still Waters Edge Retreat, LLC Stone Barn Farm Stone Pillar Vineyard & Winery Stonebriar Farm Stonecliff Barn Stonehaven Bison Ranch Strawberry Hill Christmas Tree Farm Sunflower General Sunflower Orchards Sunflower Shrimp LLC Sunny Side Patch

Manhattan Wathena Cassoday Abilene Kansas City Viola Paola Lyndon Hugoton Palmer Lawrence Meriden Stilwell Sedgwick Manhattan Meriden Sabetha Louisburg Manhattan Colby Garland WaKeenev Berryton Smith Center Pleasanton Salina Paola **Baldwin City** Paxico Smith Center Hill City Eureka Atchison Paola Yates Center **Baldwin City** Olathe De Soto Kansas City Paola Lawrence Lawrence Paola Oxford Assaria

Svaty Ranch and Public off Range Pasture Swanson Farms, LLC Sweet Streams Lavender Co Sycamore Springs Whitetail Ranch LLc Tanganyika Wildlife Park **T-Bar Ranch Tenth Street Orchard** Terabithia Dairy Goat Farm Test The AppleHutch The Barn at Kill Creek Farm The Barn at Schwinn Produce Farm LLC The Barn Bed & Breakfast Inn The Boujee Bins The Brownstone, LLC The Burning Barrel The Extra Mile Horseback Rides The Farm at Quail Valley The Fork in the Road, LLC The Great Pumpkin Farm LLC The Guest House in Hanston The Heights - Peterson Farm Brothers Agritourism The Henrys' Plant Farm The Klinefelter Farm/Highland Community College The Lavender Patch Farm The Limestone Farmhouse The Lodge at Arrowhead The Lodge at Prairie Creek Nature Reserve The Loft at The Volland Store The Milk Barn The Red Tractor Farm The Ridge Manhattan The Turner Barn LLC The Vines (Country Vinery LLC) The Volland Store **Timber Creek Lodge Timber Hills Lake Ranch** Timber Trails Ranch LLC **Timber Valley Ranch Timber View Farm TLC Garden Center Toppled Barn Farm**

Ellsworth Elsmore **Bucyrus** Sabetha Goddard Goodland Sterling Paola Topeka Plains De Soto Leavenworth Valley Falls Hanston Topeka Lecompton Randolph Winfield Riley Mayetta Hanston Assaria Lecompton Hiawatha Fort Scott Lecompton Cedar Vale Grantville Alma Palmer Lawrence Manhattan Gardner **Baldwin City** Alma Leon Mapleton Elk City Formoso Paola La Harpe Douglass Coolidge

Trail City Bed & Breakfast/Cousin Eddies Visitor Center Antique Store Trivedi Wine LLC

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Lawrence

Troyer's Prairie Gold, Inc. **TURNER FLOWERS LLC Upland Inn Hunts** Valley View Elk Ranch Vesecky Family Farms Vinland de la Cairns Vonada Farms Inc. **Voss Farms** Wagon Wheel Orchard Wahlmeier Farms Vineyard Wakarusa Valley Vineyard, LLC Walker Gamebirds & Hunting Preserve Walnut Hill Farm Bed and Breakfast, LLC Walters Pumpkin Patch Washington Creek Lavender Watkins Tree Farm Werner Creek Farm Werner Wagon Works Wheat State Wine Co., LLC Whispering Elm Farm, LLC White Rain Outfitters White Tail Run Winery LLC Whitetail Acres Bed and Breakfast Wichita Riding Academy Wild Heart Carriages LLC Wilderness at Turkey Creek, LLC Wildwood Adventure Park William B. Barker dba Kaw Valley Canoe Rental Wilson County Old Iron Club Windy Knoll Tree Farm Wohletz Farm Fresh Wood Farms Pumpkin Patch Woody Creek Ranch Wyldewood Cellars Winery Z&M Twisted Vines Wines and Winery

Garnett Ottawa Greensburg Garnett **Baldwin City** Topeka Sylvan Grove Logan Gardner Jennings Wakarusa Harveyville Parker Burns Lawrence Assaria Winfield Horton Winfield Paola Kinsley Edgerton Haven Derby Abilene Moundridge Manhattan Topeka Fredonia Derby Lawrence Pittsburg Paxico Peck Lawrence