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#### Doug Wisby, President/CEO SB 348 In support of this bill Written testimony only Senate Ways and Means Committee

February 7, 2020

Honorable Senator Carolyn McGinn Chairperson Senate Ways and Means Committee Kansas State Capital Building Room 548-S 300 SW 10<sup>th</sup> Street Topeka, Ks. 66612

RE: SB 348

Dear Senator McGinn and Distinguished Members of the Committee:

I am providing written testimony on behalf of Multi Community Diversified Services a community service provider organization that has provided services to persons with intellectual and developmental disabilities (I/DD) for 48 years. MCDS supports the passage of SB 348.

There is a roughly 40% gap between inflation and current provider rates paid to providers like MCDS over the last 20 years through 2019. Senate Bill 348 provides for a multi-year rate increase for Home and Community based providers to try and address roughly a decade of reimbursement rate stagnation and the effects of such stagnation on providers like MCDS.

MCDS continues to struggle with hiring, training and retaining qualified staff to serve persons with I/DD in our community. These difficulties affect our ability to fill existing positions and contribute to significant overtime, burnout and turnover among our employees. Currently MCDS turns over 3 out of every 4 employees hired within a year due to low pay, poor benefits and significant hours worked due to employee shortages. All of this is directly attributable to low provider reimbursement rates.

In addition, there is a significant waiting list for I/DD services in Kansas that continues to grow every year. The provider community is struggling to serve persons with services in the community currently. Taking people off the waiting list without addressing rates will only make a bad situation worse. We must address rates. It is my hope that the state will invest in community service providers to address this significant problem.

By almost every metric, services in the community are significantly less expensive than institutional care and are better for the person served, their family, our community and the state. Please support SB 348.

Sincerely,

Doug Wisby President/CEO



### proposed rates and waiting list I/DD services in Kansas and bills HB 2550 and SB 348

February 2020



#### History

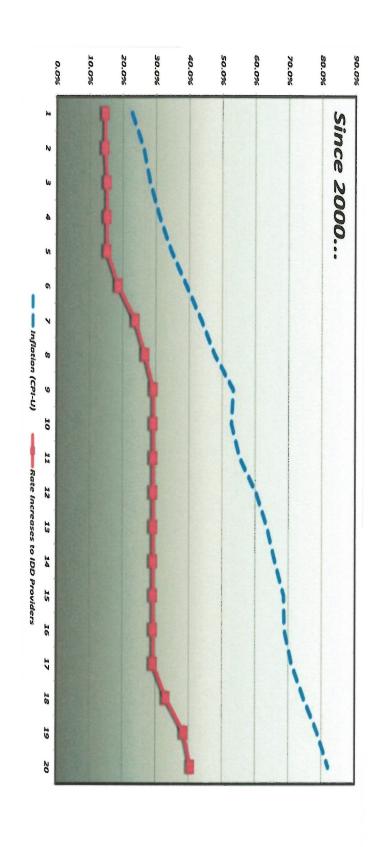
business) has grown significantly over the last 20 years. The gap between the rates paid to I/DD providers and inflation (cost of doing

the gap between rates and the cost of inflation stands at roughly 40% since 2000 (including the recent increases) Even with the recent rate increases afforded to providers over the last few years

population as well as significantly affects our ability to serve additional people including those currently on the waiting list in Kansas. This gap significantly affects our ability to hire and retain staff for our current



# Consumer price index to rates comparison "the gap"





### MCDS Agency Information

Number of employees - 110

Average annual turnover (December 2019) - 77%

Current open positions for Direct Support Professionals - 19

Services provided at 23 different locations and in 3 different counties.



## Significant increases in the cost of doing business

Insurance including workmans compensation and general liability.

due to the cost). Benefits including medical insurance, KPERS, payroll tax rates and other retirement costs. (MCDS cannot provide medical insurance to its employees

Utilities

Transportation including gas, oil, insurance and maintenance.

Infrastructure including technology, building costs and maintenance

Competitive wage rates for McPherson, Harvey and Marion counties.



### Solutions

## Rate increases to narrow "the gap" so we can:

hours). This will save money, limit burnout and turnover and improve services Hire additional staff to limit overtime for existing staff (same number of overall

Hire additional staff so we can take individuals off the waiting list many who have been waiting for years for services

Annual cost of living adjustment based upon CPI to keep "the gap" between rates and inflation from continuing to increase

Improve services to the disabled in Kansas.

## Thank you for your representation and service!!

Please contact me if you have any questions whatsoever

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