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March 22, 2019  
Testimony Supporting SB 70  
House Federal and State Affairs Committee

Chairman Barker and Members of the Committee,

I am Philip Bradley representing the Kansas Licensed Beverage Association. The KLBA represents the interests of the men and women in the hospitality industry, who own, manage and work in Kansas bars, breweries, clubs, caterers, hotels, and restaurants. These are the places you frequent and enjoy with the tens of thousands of employees that are glad to serve you. I have also been asked to speak for the KS Craft Brewers Assn., the KS Viticulture and Farm Winery Assn. and the Artisan Distillers of KS. Thank you for the opportunity to speak today and I will be brief.

We appreciate the efforts of the ABC and this bill to standardize and streamline the temporary permit and process. It appears that it even does more. It inserts language to allow sampling. In the Senate we asked to unify the requirements and process for sampling across all licensees. That change is now in this bill. It makes sampling uniform throughout the Liquor Statutes.

We are mindful that in making the use of the Temporary Permit statutes more user friendly, we make sure to equally treat our regular on-premise licensees, who pay \$1000 a year fee, post bonds, and have other requirements. We must responsibly make sure we do not create a "hack", for those trying to avoid the usual licenses with other requirements and obligations. And assure that the same ease and benefits flow to our brick and mortar businesses, where appropriate. Temporary permits have increased exponentially and it undoubtedly includes some who should be licensed instead.

We thank the ABC and all the others who have worked to improve and pass this measure.

**We urge you pass SB 70 with a favorable recommendation!**

Our industry is a working, compliant contributor to the success of the state of Kansas, thank you for your attention and consideration. I am available for your questions today and at your convenience.

**Philip Bradley**

pbc consulting representing;  
Kansas Licensed Beverage Association  
Kansas Viticulture & Farm Winery Association  
Craft Brewers Guild of Kansas  
Kansas Homebrewers Alliance  
Artisan Distillers of Kansas  
Equal Entertainment Group

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**"A leader is one who knows the way, goes the way, and shows the way."  
– John C. Maxwell**