ONEOK Overview

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Manager – Government Relations
ONEOK | ONEOK PARTNERS

ASSET OVERVIEW

• Owns and operates strategically located assets in midstream natural gas and natural gas liquids businesses

• Provides nondiscretionary services to producers, processors and customers
Dry Natural Gas (principally methane with ethane)

MIDSTREAM ENERGY SERVICES

NATURAL GAS PIPELINES

NATURAL GAS PROCESSING PLANT

NATURAL GAS STORAGE

NATURAL GAS PIPELINES

Power Generation

Industrial Fuel

Residential Fuel

Ethane

Mixed NGLS

To fractionators for separation into NGL purity products

NGL PIPELINE

NGL STORAGE

MIXED BUTANES

Propane

Isobutane

Normal Butane

Natural Gasoline

Petrochemicals

Petrochemicals and Industrial / Residential Fuel

Gasoline Additives and Petrochemicals

Gasoline Additives and Petrochemicals

Motor Gasoline
### ASSET OVERVIEW

**NATURAL GAS GATHERING AND PROCESSING**

- **Nondiscretionary** services to producers
  - Gathering, compression, treating and processing
- Diverse contract portfolio
  - More than 2,000 contracts
  - Primarily percent of proceeds (POP) and fee based
- Natural gas supplies from six basins
  - **Williston Basin**
    - Includes oil, natural gas and natural gas liquids in the Bakken and Three Forks formations
  - **Powder River Basin**
    - Emerging crude-oil and NGL-rich development in the Niobrara, Sussex and Turner formations
    - Coal-bed methane, or “dry,” natural gas does not require processing
  - **Mid-Continent**
    - South Central Oklahoma Oil Province (SCOOP)
    - Cana-Woodford Shale
    - Mississippian Lime
    - Granite Wash, Hugoton, Central Kansas Uplift
  - **Wind River Basin**
    - Conventional wells

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### Data Summary

<table>
<thead>
<tr>
<th>Category</th>
<th>Details</th>
</tr>
</thead>
<tbody>
<tr>
<td>Gathering</td>
<td>18,527 miles of pipe</td>
</tr>
<tr>
<td>Processing</td>
<td>19 active plants, 1,450 MMcf/d capacity</td>
</tr>
<tr>
<td>Production</td>
<td>1,847 Btud gathered, 1,666 Btud processed, 792 Btu/d residue gas sold, 111 MBbl/d NGLs sold</td>
</tr>
</tbody>
</table>

As of Sept. 30, 2014 YTD
NATURAL GAS GATHERING AND PROCESSING

GATHERED VOLUMES

- 2015 volumes gathered expected to increase 17% from 2014
  - Significant acreage dedications in core, higher return areas targeted by producers
  - Improved drilling efficiencies drive higher production per well
- Bakken flaring provides volume inventory to capture
- Mid-Continent volume decline due to Oklahoma well completions weighted heavily toward the second half of 2015, and natural production decline in Kansas

<table>
<thead>
<tr>
<th>Year</th>
<th>Rocky Mountain</th>
<th>Mid-Continent</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>2010</td>
<td>320</td>
<td>747</td>
<td>1,067</td>
</tr>
<tr>
<td>2011</td>
<td>296</td>
<td>734</td>
<td>1,030</td>
</tr>
<tr>
<td>2012</td>
<td>380</td>
<td>739</td>
<td>1,119</td>
</tr>
<tr>
<td>2013</td>
<td>499</td>
<td>848</td>
<td>1,347</td>
</tr>
<tr>
<td>2014G</td>
<td>690</td>
<td>1,030</td>
<td>1,720</td>
</tr>
<tr>
<td>2015G</td>
<td>1,010</td>
<td>1,000</td>
<td>2,010</td>
</tr>
</tbody>
</table>

14% CAGR since 2010
WILLISTON AND POWDER RIVER BASIN
NATURAL GAS LIQUIDS TAKEAWAY

• Bakken NGL Pipeline expansion
  ✓ Expand capacity to 135,000 bpd from 60,000 bpd with additional pump stations; completed in September 2014
  – Expand capacity to 160,000 bpd; expected to be completed in second quarter 2016
• Niobrara NGL Lateral
  ✓ Connects Sage Creek and third-party plants to the Bakken NGL Pipeline
• Fee-based contracts

Approximately $1 billion
Increased our fractionation capacity

- MB-2 – 75,000 bpd fractionator in service in December 2013
- MB-3 – 75,000 bpd fractionator completed in December 2014

820,000 bpd of capacity
Kansas Assets

Natural Gas
Miles of natural gas pipelines 5,150
Natural gas processing facilities 2

Natural Gas Liquids (NGL)
Miles of NGL pipelines 1,818
NGL fractionation facilities 3
NGL storage facilities 3
## Kansas growth projects

### 2015

<table>
<thead>
<tr>
<th>Major Project</th>
<th>Scope</th>
<th>CapEx ($ Millions)</th>
<th>Contract Type</th>
<th>Timing</th>
</tr>
</thead>
<tbody>
<tr>
<td>Hutchinson to Medford NGL pipeline</td>
<td>• 95-mile NGL pipeline between existing NGL fractionation at Hutchinson, Kansas, and Medford, Oklahoma</td>
<td>$140</td>
<td>Fee based</td>
<td>First quarter 2015</td>
</tr>
</tbody>
</table>
ASSET OVERVIEW

NATURAL GAS LIQUIDS

- Provides non-discretionary, fee-based services to natural gas processors and customers
  - Gathering, fractionation, transportation, marketing and storage
- Extensive NGL gathering system
  - Connected to approximately 130 natural gas processing plants in the Mid-Continent, Barnett Shale, Rocky Mountain regions and Permian Basin
    - Expected to connect nine new natural gas processing plants by the end of 2015
    - Represents 90% of pipeline-connected natural gas processing plants located in Mid-Continent
- Links key NGL market centers at Conway, Kansas, and Mont Belvieu, Texas
- North System supplies Midwest refineries and propane markets

<table>
<thead>
<tr>
<th>Fractionation</th>
<th>745,000 bpd net capacity</th>
</tr>
</thead>
<tbody>
<tr>
<td>Isomerization</td>
<td>9,000 bpd capacity</td>
</tr>
<tr>
<td>E/P Splitter</td>
<td>40,000 bpd</td>
</tr>
<tr>
<td>Storage</td>
<td>26.7 MMBbl capacity</td>
</tr>
<tr>
<td>Distribution</td>
<td>4,236 miles of pipe with 967,000 bpd capacity</td>
</tr>
<tr>
<td>Gathering – Raw Feed</td>
<td>6,900 miles of pipe with 1,074 MBpd capacity</td>
</tr>
</tbody>
</table>

As of Sept. 30, 2014
NATURAL GAS LIQUIDS
MARGIN PROFILE MIX

• Exchange & Storage Services
  – Gather, fractionate, transport and store NGLs and deliver to market hubs; *primarily fee based*

• Transportation
  – Transporting raw NGL feed from supply basins and NGL products to market centers; *fee based*

• Marketing
  – Purchase for resale approximately 60% of system supply in the Mid-Continent on an index-related basis; *differential based*

• Optimization
  – Obtain highest product price by directing product movement between market hubs; *differential based*

• Isomerization
  – Convert normal butane to iso-butane to be used in refining to increase octane in motor gasoline; *differential based*

Continue to focus on converting optimization margins to exchange-services margins
STERLING NGL PIPELINES
EXPANDING ACCESS TO GULF COAST MARKETS

• Sterling III pipeline
  – Flexibility to transport NGL purity products and unfractionated NGLs
  – 550-plus miles, 16-inch diameter
  – 193,000 bpd, expandable to 260,000 bpd
    ▪ 75% of available initial capacity committed
  ✓ Completed in March 2014

• Reconfigure Sterling I and II
  – Flexibility to transport NGL purity products and unfractionated NGLs
  ✓ Completed in July 2014