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Key facts about long term care in Kansas

Long Term Care in Kansas is the 8th largest employer, over 52,000 employees. The largest employer in many communities around the state

Long Term Care infuses more than \$3.7 billion into economic activity in Kansas.

Long Term Care adds more than \$418 million to the tax revenue, both state and federal

Over 55% of Kansans nursing home residents rely on Medicaid and 25% of Kansas assisted living residents rely on daily Medicaid waiver services for their care. Typically nursing home resident is age 84 needing help with one activity of daily living. The typical assisted living resident is 87 year old woman with average income of \$19000. Average length of stay 28 months.

The "greatest generation" depends on all decision makers to have the resources available when they need it.

Three funding sources fund care in long term care center

In Kansas- 11% Medicare (Kansas average is 38 days on Medicare)

55% Medicaid

35% Private pay

Children & Seniors
Date 1-22-13
Attachment 3



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House Committee Children and Senior's

January 22, 2013

Madam Chairwoman and Committee Members

Good Morning, I am Cindy Luxem CEO President of the Kansas Health Care Association and Kansas Center for Assisted Living. Our membership is made up of nursing homes, assisted living, home plus, community care retirement communities, nursing facilities for mental health and other community based providers.

Here is the good news. In 2012, 52.8% of those assisted living and home plus surveyed were zero deficiencies. Nursing homes averaged eight deficiencies. KHCA/KCAL had fifteen national quality award winners.

Medicalodges Arkansas City
Gran Villas Atchison
Medicalodges Atchison
Medicalodges Columbus * Also a 2012 PEAK Award Winner
Council Grove Health Care Center
Medicalodges Douglass
LakePoint Eldorado
Medicalodges Jackson County
Medicalodges Kansas City
Trinity Nursing and Rehab Center-Merriam
Homestead Memory Care- Olathe
Medicalodges Paola
North Point Skilled Nursing and Rehab-Paola
Sedgwick HealthCare Center
Wathena Healthcare and Rehab Center
LakePoint Augusta- 2012 PEAK award winner

KHCA/KCAL gave out nineteen awards in 2012 after more than 100 nominations. Nurses, Activity Directors, Nurse Aid, AL nurse, Charge nurse, food service, environmental and we also honor seniors across the state in our Distinguished Citizen Program

Activity Director: Lesta Bell Feldkamp of Medicalodges Gardner
Administrator: Terry Brown of Medicalodges Gardner
AL Nurse: Cheryl Hopkins of Vintage Park at Paola
Charge Nurse/MDS Nurse: Marvel Birchfield of Pioneer Ridge
DON/ADON: Jenni Ashworth of Moran Manor
Environmental Service Worker: Robert Love of Countryside Health Center
Food Service: Norma Karhoff of Medicalodges Paola
Nurse Aide: Connie Jackman of Moran Manor
Operator: Brenda Norris of Gran Villas Atchison

Social Services: Debbie Welsh of Golden Heights
Support Staff: Shelly Threlkel of Deseret Health & Rehab at Smith Center
Volunteer: Esther Unruh of Medicalodges Kinsley
Worker: Georgia Brochmeier of Homestead of Leawood
Distinguished Citizens:
Aurilla Foreman of Medicalodges Wichita
Lois Huebert of Halstead Health & Rehab
Georgina Connor of Wheatland Nursing Center
John Phillips of Country Care
Mamie Haskins of Quaker Hill Manor
Rae Marcoux of Waldron Place

Our members are focusing on improvement in four areas.

Reduce Hospital Readmission

by 2015 reduce the number of readmissions within 30 days during a SNF stay by 15 percent

Improve Staff Stability

reduce turnover among clinical by 15% over the next three years

Increase Customer Satisfaction

by 2015, increase the number of customers who would recommend the facility to others up to 90%

Reduce the use of off-label use of antipsychotics

reduce the use by 15% by December 2012

This is a business that operates in the red on a daily basis. In Kansas providers are currently under paid approximately \$9.82. Kansas providers are responsible for more than 3.7 million annual Medicaid days.

The world of long term care looks different today and it continues to change daily. Over 55% of Kansans depend on Medicaid for their daily care (10,000). Nationally, 64% of 3.4 million people use Medicaid to pay for their daily care. Long term care is made up of three different pay systems. Today, Medicare is used more and more as homes have increased their capability to admit treat and return home growing numbers of patients requiring intensive rehabilitative care. This is a clear benefit to seniors as well as taxpayers. Performing this rehab in a more expensive hospital would put further strains on federal and state budgets. In senior care settings, Medicaid relies on Medicare funding to supplement its "puny" reimbursement. We must view Medicare and Medicaid funding together, not in isolation.

Many changes with the implementation of KanCare. Also, the Affordable Care Act will bring more changes to the providers. They are at the front and center of many health reforms so they are being asked to adjust quickly.

Those of you who live in rural Kansas know what a huge impact the senior care homes have in your area. We are the main employer in your district or often time the next largest behind the school district. If you are lucky enough to have a hospital in your community you are lucky!

Not everyone is cut out to do this kind of work but those who do it are intensely devoted to those residents they care for. And remember who these employees are; they make very little money and they do this work because they care.

Economic Impact of Long Term Care Facilities Kansas

January, 2011

Long Term Care (LTC) facilities* support an estimated \$3.7 billion (3.0%) of the state's economic activity

Jobs

Direct	Total	Industry Rank
39,260 employees 2.2% of employment	52,840 employees 2.9% of employment	8

Labor Income

Direct	Total	Industry Rank
\$1.1 billion 1.6% of labor income	\$1.6 billion 2.3% of labor income	14

Economic Activity

Direct	Total	Industry Rank
\$2.1 billion 1.7% of economic activity	\$3.7 billion 3.0% of economic activity	30

Tax Revenue

State/Local	Federal	Total
\$143.9 million	\$275.0 million	\$418.9 million

*Long Term Care (LTC) facilities include nursing homes, assisted living, and other residential care facilities. These facilities do not include government-owned or hospital-based facilities.

Sources: Economic impact analysis: American Health Care Association using Impact Analysis for Planning (IMPLAN) software and data, Minnesota IMPLAN Group, Inc., 2009 data.