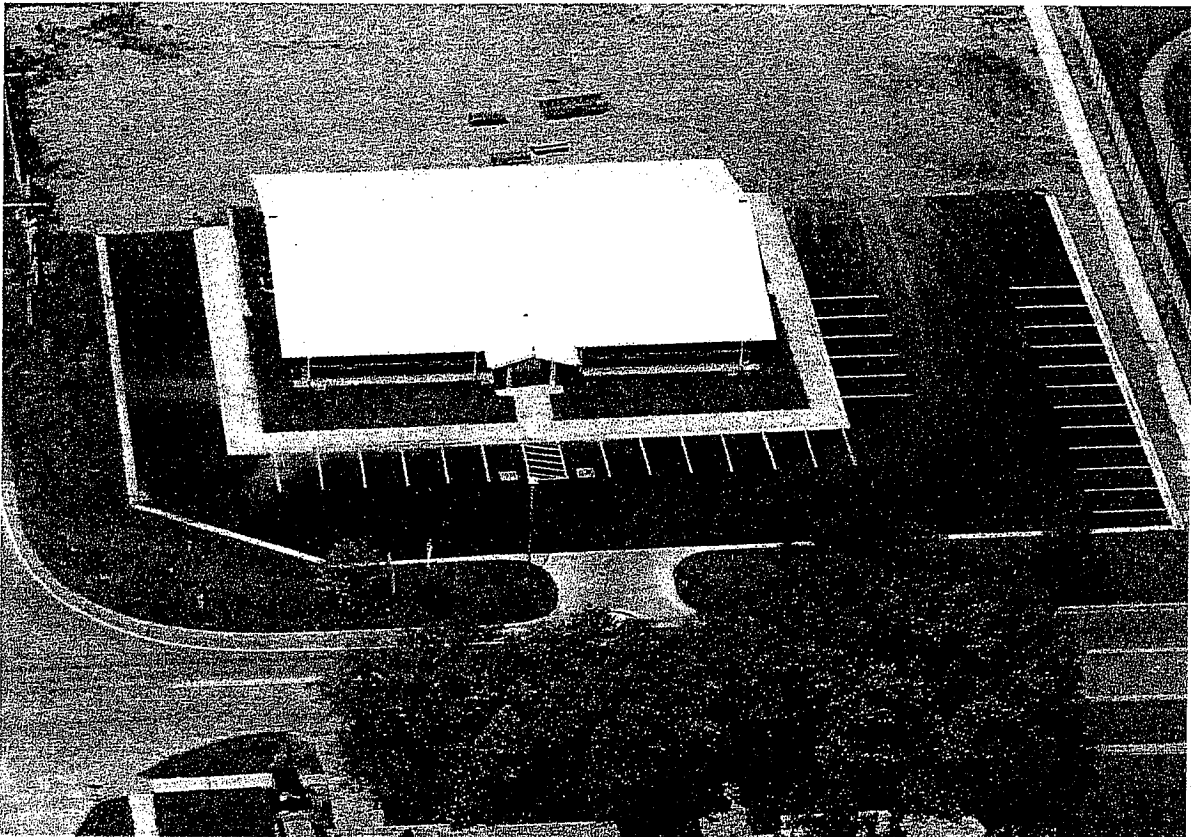


Kansas Correctional Industries

FY 2012 Adjusted Budget
FY 2013 Budget



KCI Showroom @ Topeka Correctional Facility

Brad Jurgensen, Director
Teresa Lee, Business Manager

4th and Kansas
Lansing Kansas 66043

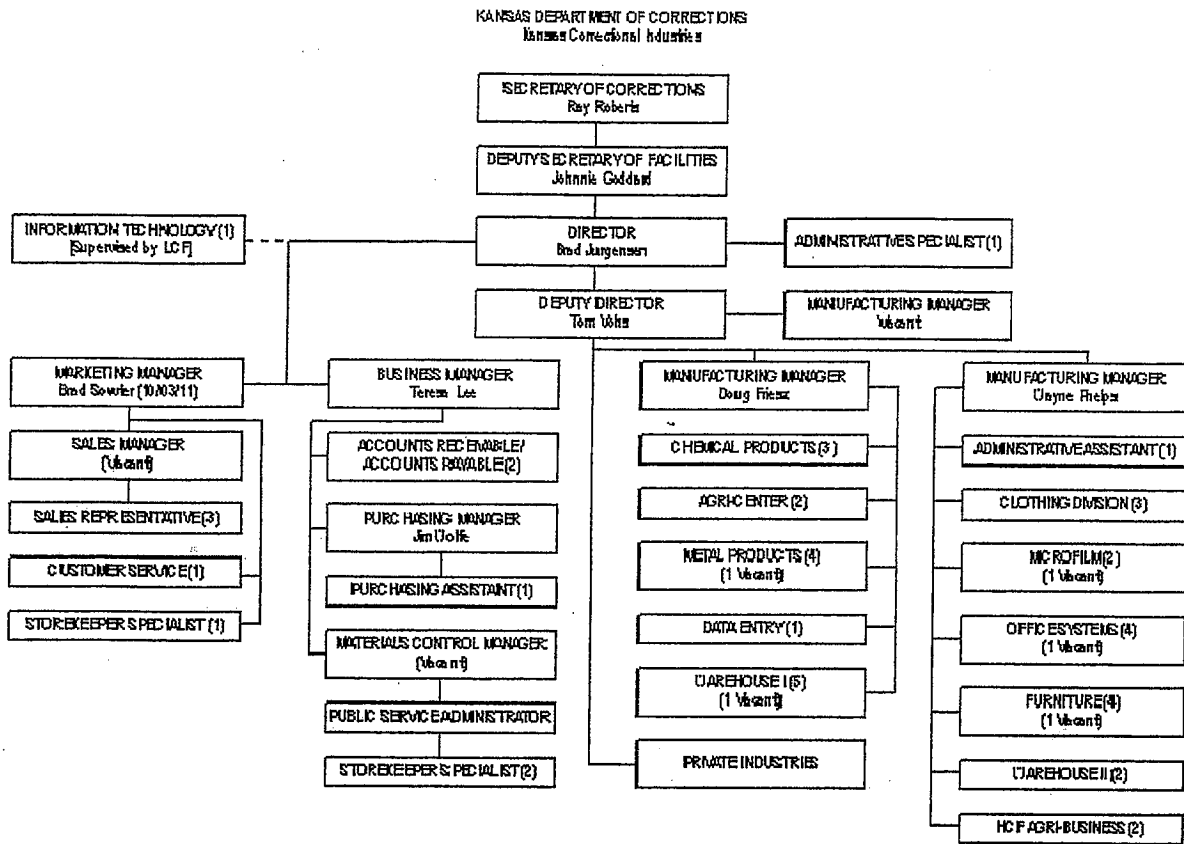
September 15, 2011

A Safer Kansas Through Effective Correctional Serv

House Commerce & Economic Development

Date: 02/06/12

Attachment #: 2 - 1



Brief History & Program Explanation

Kansas Correctional Industries (KCI) was established in 1958 through the Prison Made Goods Act (K.S.A. 75-5273 to 75-5282); private prison industries were authorized in 1979. The Prison Made Goods Act advises, "All state agencies shall purchase from the Secretary of Corrections all articles or products required by such agencies that are produced by inmates and no such article or product shall be purchased by any state agency from any other source, unless excepted from the provisions of this section by law or in accordance with K.S.A. 75-5277." In FY 2007 the law was expanded to authorize the sale of products and services to state employees and expanded again in FY 2010 to include Kansas businesses and residents.

KCI is a self-supporting program of the Department of Corrections which provides meaningful work opportunities for inmates. KCI consists of both state operated and private prison industries which provide real world work opportunities for 11 percent of the total inmate population.

Mission Statement

KCI will provide inmates with training and work experience in the production of high quality goods and services, while maintaining a financially sound condition.

Fiscal 2011 Update

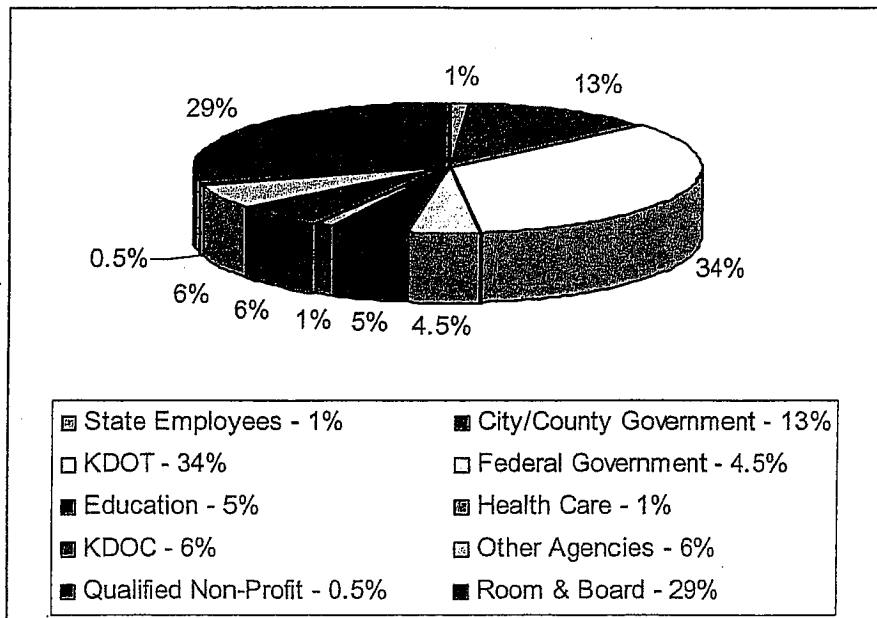
Net Revenue & Earnings FY 2011:

Revenue exceeded plan by \$503,010 in FY 2011. Revenue of \$10,090,179 was higher than expected and due solely to increased Private Industry room and board payments.

KCI collected \$2,757,250 in room and board payments, up \$604,997 from FY 2010. KCI also collected \$244,613 in lease and rental payments from private sector businesses, up \$55,602 from FY 2010. KCI transferred \$1,435,000 to KDOC in FY 2011.

KCI had 550 active customers in FY 2011 with the top 100 accounting for nearly 70% of revenue volume. Just like last Fiscal Year 294 customers spent \$1,000 or less with KCI.

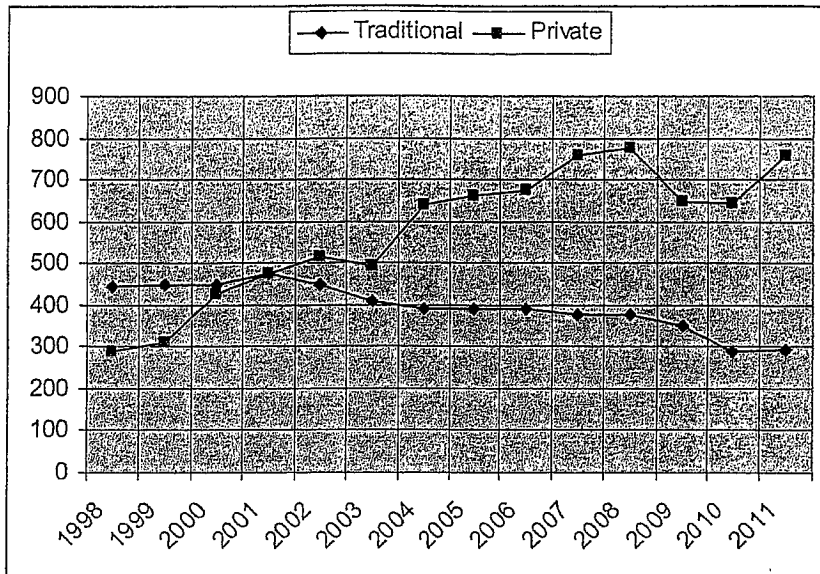
Revenue by Customer Type



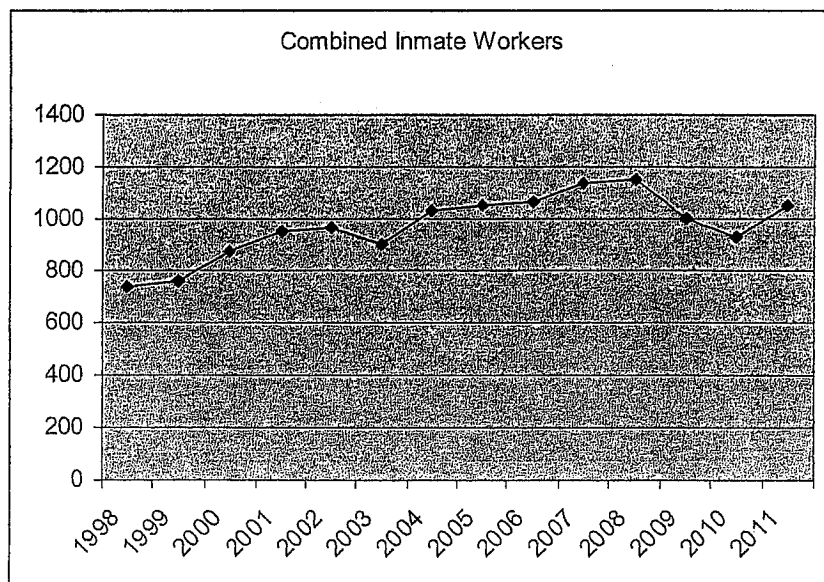
Inmate Job Creation:

Private industry inmate jobs increased from 644 at the end of FY 2010 to 756 at the end of FY 2011, a 17 percent increase. New prison based operations were initiated at Winfield and Ellsworth. A non-prison based operation closed in Topeka, but a new one was added at Larned. A previously discontinued non-prison based operation at Stockton was re-established after the prison there reopened.

Traditional inmate jobs increased slightly this year from 287 on 07/01/10 to 293 on 07/01/11. The Office Systems and Clothing Divisions were able to begin reaching the employment levels they had previously achieved before they were relocated.



The chart below indicates that the combined number of KCI's traditional and private sector jobs has begun to recover, although the total is still lower than the pre-recessionary peak of 2008.



KCI's strategies include reinvesting in traditional industries and pursuing additional private sector partnerships that will lead to greater job creation.

Fiscal 2012 Adjusted Budget

Net Revenue / Expenses:

Revenue estimates for FY 2012 have been reduced to \$9,814,325 in response to continuing agency budget issues, the economic challenges of KCI's customer base and the loss of crop and lease income due to the Missouri river flood. KCI is also forecasting a decline in room and board

collections due to the struggling national economy. Overtime hours for inmate workers are likely to be dramatically reduced and regular hours will gradually diminish.

Expenses are expected to increase across the board as raw material costs are continually rising. Hay and feed costs will also increase dramatically this year. The Missouri river flood will force the Lansing farm to purchase feed normally grown on-site. The extreme drought in the Hutchinson area reduced the amount of hay normally baled on-site and will force the Wild Horse program to buy hay at elevated prices.

Changes to Legislative Approved Budget:

Challenging business conditions in FY 2011 have contributed to the changes of five object code series in the Legislative approved FY 2012 budget. These changes are explained in some detail in the following chart and text.

FY 2012	Correctional Industries Fund	
Legislative Approved-2011 Comparison Report	\$	9,062,356
1000 Series Sub Object Code	\$	(200,549)
2000 Series Sub Object Code	\$	(21,340)
3000 Series Sub Object Code	\$	965,542
4000 Series Sub Object Code-Equipment	\$	(537,538)
6000 Series Sub Object Code	\$	0
Total Agency Revised Request	\$	9,268,471

Series 1000: Lower costs are projected due to not filling two shop manager positions and bringing in new staff at lower salaries.

Series 2000: The sub object code for various fees and services has been decreased, mostly due to architectural fees for the private industries building that will not be constructed this fiscal year.

Series 3000: Drought conditions in the south and flooding issues in the northeast will force KCI to purchase feed normally internally produced. The cost of the hay for the Wild Horse Program is substantially higher this year due to the lack of supply. Also, raw material prices for the other factories have substantially increased this year.

Series 4000: Delaying the construction of a private industries warehouse will reduce capital outlay expenditures this year.

Series 6000: KCI replaced a large part of its aging forklift fleet in FY 2010 using a lease purchase option. The interest payments will last for three years, with a purchase option at the end.

Explanation of Receipt Estimates – DA 405

1. KCI was established in 1958 through the Prison Made Goods Act. K.S.A. 75-5273 through 75-5282 are statutes establishing the fund and determine what receipts are credited to KCI's revolving fund.

2. KCI uses a simple formula of material cost (x) overhead percentage (x) profit percentage to establish sale prices. Each division's overhead is determined on an annual basis and the amount of profit allowed per item is based on fair market value. Because KCI's main customers are State Agencies, KCI attempts to keep pricing slightly below market.
3. KCI doesn't collect fees at this time; however KCI does pay fees to Accounts and Reports and the Division of Purchasing.
4. KCI receives no money from the general fund so a minimum of \$2,900,000 must be maintained in the revolving fund to ensure funds are available to process orders, purchase and maintain capital equipment and provide for emergencies.
 - a. From order point to shipment and collection, 90 – 120 days can transpire before KCI receives cash; \$1,600,000 is considered essential to be available in the revolving fund to pay normal operating costs for a three to four month period.
 - b. KCI's material cost makes up 64% of the selling price, so \$400,000 is required to cover larger than normal manufacturing projects.
 - c. Emergency situations such as tornado or fire require an additional \$450,000 to ensure KCI's business units can continue to operate. In FY 2000 over \$200,000 was required to repair a KCI Division that was damaged by fire.
 - d. Capital equipment replacement and repair averages between \$150,000 and \$450,000 a year.
5. KCI has a collection rate of 99.9992%. In the past 18 years KCI has had revenue in excess of \$191,233,275 and has collected all but \$47,000 in this time frame.
6. KCI receives federal funds from the products provided to various federal agencies and for the holding, feeding and training of wild horses for BLM.

Salaries and Wages:

Staffing levels in FY 2012 are planned at 48 staff positions filled and 8 positions vacant. Salary and benefits are revised downward \$132,627 to \$2,829,368 from original plan as increased KPERs and health insurance costs were offset by a reduction in proposed staffing. Of the planned 48 staff members, (16) are budgeted with single member health, (28) are budgeted with dependent health and (4) do not carry state health care coverage. Regular KPERs applies to (23) positions and (25) positions are Corrections Officers B KPERs with one staff member not receiving KPERs.

Cash & Cash Transfers:

KCI is starting FY 2012 with \$1,497,892 more in unencumbered cash than originally planned. Cash transfers to KDOC totaling \$2,535,000 planned in FY 2012 will be completed in multiple transfers. The first transfer took place in July with the second planned for the first week of October. The others will occur in January and April of calendar year 2012. Cash reserves are expected to fall, to \$2,825,855 in FY 2012, due in part to cash transfers.

Program Improvement:

KCI's authorizing legislation was changed effective FY 2011, allowing goods and services to be provided to Kansas private citizens and businesses. One of KCI's strategies for taking advantage of this opportunity will be to work with the staff of KDOC and JJA facilities to assess the level of interest in those agencies providing inmate made goods for KCI to carry in the Topeka showroom. This would give those agencies more exposure and provide KCI with a broader range of products. Along with the above marketing strategy, advertising will be used to market KCI's manufacturing flexibility and products available to local businesses and residents.

The following bulleted items identify actions that are planned to either continue from previous fiscal periods or be added to this year's program improvement plans. Each is designed to contribute to the expansion of KCI's business model and or the improvement of earnings.

- KCI will continue to work with potential private sector partners to increase the number of inmates employed and the amount of space leased.
 - Output Measurements - Additional space leased and higher numbers of inmates working in the private sector.
- KCI will initiate additional pay incentives for inmate workers.
 - Output Measurements - Efficiency and productivity of inmates paid through a piece rate system will increase.
 - Output Measurements - Inmate worker turnover at the wild Horse Program which requires an inmate with certain skills will decrease.
- KCI will develop a marketing strategy which will target Kansas residents and small businesses.
 - Output Measurements - Revenue from Kansas residents and small businesses will increase.
- KCI will increase inventory accuracy rate.
 - Output Measurements - Inventory accuracy during cycle count will improve with a goal of inventory accuracy of 95% from the current rating of 70%.
- KCI's Chemical Division will implement the MRP system for bills of materials and routings in FY 2012 and start expanding to other Divisions by year end.

Capital Improvements and Outlays

Capital improvements concerning Phase II and Phase III of the Private Industry Warehouse building projects was scrapped due to lack of funds thereby saving KCI approximately \$1.2 million. However, the Capital improvements listed below have become a necessity to ensure KCI functionality. Capital improvements are spread over business units at two of the three KCI locations. In Lansing, the Chemical Division has identified several structural problems that need to be addressed in FY 2012. Sixteen leaking skylights need to be replaced at a total cost of \$18,270. Choices made previously not to replace the lights and repair the leaks will increase the chances of lost raw materials due to water damage if this is not addressed. Concrete is needed to replace a brick wall and resurface the area between the Chemical Division's main building and the Oklahoma Jail at a cost of \$106,405. Also, the Wild Horse Program office (a used trailer) is in need of

replacement. KCI is requesting \$45,000 to construct a pole type building in Hutchinson to house the program's office. Capital equipment replacements have been overlooked the last several years due to financial reasons, but now need to be addressed. Items needing to be replaced include: \$21,800 for a reverse osmosis machine, two polyethylene tanks and a paint disperser for the Chemical Division; \$24,000 for a punch press, drum/belt sander, press brake and bender dies and a shape for the Metal Division; \$26,000 for a new van trailer for the Lansing Warehouse; \$29,000 for a used pickup truck, tractor and swather for the Lansing Farm; \$8,600 for a used 42' trailer and a pallet jack for the Hutchinson Warehouse; \$2,500 for four scanners for the Microfilm Division; \$7,600 for a sewing machine and four fabric steamers for the Office Systems Division; \$15,000 for a used swather for the Wild Horse Program; and 32mm equipment for the Furniture Division totaling \$20,000. Multiple textile machines are needed to increase production in the Clothing Division and furnish an additional blue jean line, location to be determined, totaling \$51,300. Upgrades in IT equipment and software are also required to meet DOC policy requirements and ensure compatible software is available to all KCI users. Two new servers are requested at a cost of \$31,000. \$23,990 is required to upgrade users to Microsoft 2010 software and for server software. New monitors and printers are also requested at a cost of \$3,997.

Total capital improvement and outlay expenses are planned at \$434,462 for FY 2012. However KCI will review the potential expenditures and only proceed as our cash balance allows.

Fiscal 2013 Budget Information

Net Revenue / Expenses:

Revenue for FY 2013 is projected at \$10,267,325 up \$453,000 from FY 2012. Room and board receipts are estimated to remain the same as FY 2012, however the farm lease income should return to its normal rate.

KCI will continue to develop new product offerings in an effort to gain additional markets. As part of this effort KCI has identified a need to increase product line options of outdoor furniture to include park grills, fire rings, low cost tables and benches. As part of KCI's recovery plan, a line of low cost metal furniture for purchase by state employees will be put into process.

KCI's three main expense items are staffing, materials and supplies. Two of the three will be controlled by continuing the cost control measures established in FY 2009 and by working with the various manufacturing divisions to reduce material waste and establish more efficient purchasing patterns. Staffing levels in the manufacturing area will continue to be reviewed and changes made as required. KCI will be reviewing multiple divisions to see if staffing levels are appropriate for their level of activity in the marketplace.

Salaries and Wages:

KCI plans to increase current staffing levels to 49 in FY 2013 by filling one vacant Correctional Industries Manager position, if merited by increased sales. Salary and benefits are budgeted at \$2,886,087, up \$56,719 from FY 2012 as KPERS, health insurance costs, additional staff and longevity bonuses are the main growth factors. General salary increases and market adjustments were not figured into the FY 2013 budget. Of the planned 49 staff members, 17 are budgeted with single member health, 28 are budgeted with dependent health and 4 do not carry state health care

coverage. Regular KPERS applies to 24 positions and 25 positions are Corrections Officers B KPERS with one staff member not receiving KPERS.

Cash Transfers:

KCI is projecting cash receipts will increase to \$3,320,573 in FY 2013 as earnings from room and board remain stable and the farm income returns to normal.

Program Improvements:

KCI Marketing is developing a number of techniques to increase sales calls and develop KCI's customer base. Customer Service personnel and the Showroom staff will make cold calls to low volume and potential new customers. Once leads are developed they will be passed along to field staff for follow up and potential action. Marketing will also review the various customer events attended by KCI staff and concentrate only on the ones that have lead to customer interest. Marketing will develop a yearly showroom event where customers are invited to see new product offerings. Once again low volume and new customers will be the main target of these events.

Additional KCI program improvement efforts are listed below with outcome measures identified.

- KCI Marketing will continue to operate the Showroom as a store front and make sure stock levels are kept current.
 - Output Measurements - Increased customer knowledge of KCI's products and increased sales volume to non traditional customers.
 - Further develop partnerships with KDOC and JJA to show and provide an outlet for inmate work.
- KCI / KDOC and JJA will work to provide products for the Topeka Showroom whenever it proves beneficial for the parties involved.
 - Output Measurements - Increased customer knowledge of KCI's products resulting in additional sales to new or low volume customers
- KCI to team with leading furniture suppliers to conduct yearly customer appreciation meetings in KCI's new Showroom.
 - Output Measurements - Better understanding of KCI products and services.
- KCI updated WEB Page will be monitored for activity and adjustments will be made as needed to increase sales volume.
 - Output Measurements - Filling online orders from stock.
 - Output Measurements - Increased sales generated directly from website.

Capital Improvements / Outlays

KCI is requesting \$178,214 in FY 2013 for capital equipment. Capital equipment needed includes: \$3,000 for a production tank for the Chemical Division; \$25,000 for a plasma torch/table for the Metal Division; \$28,000 for a pickup truck for the Lansing Warehouse; \$18,000 for a used tractor and brush hog for the Lansing Farm; \$22,000 for additional 32mm equipment to improve

production efficiency for the Furniture Division; and \$53,000 for a tractor and manure spreader for the Wild Horse Program. Upgrades in IT equipment include a Storage Attached Network System (SANS), switching gear and miscellaneous monitors and printers at a cost of \$29,214.

A total of \$1,221,000 is requested for Capital Improvement expenses. The construction of a private sector warehouse planned for FY11 and FY12 was postponed due to lack of available cash. The expansion is now needed to support existing operations of the private industry and will allow for more production space, resulting in additional employment opportunities for inmates. \$1,200,000 is requested to raze an existing maintenance building, construct the private industry warehouse and a replace the maintenance building. The Chemical Products Division needs to replace damaged and bent garage doors at a cost of \$5,000. The area between the main factory and the Oklahoma jail needs to be enclosed at a cost of \$16,000 to prevent work stoppages due to weather issues.

RESOURCE ESTIMATE BY ALL OTHER FUNDS -- DA 404B

DIVISION OF BUDGET
STATE OF KANSAS

AGENCY NAME: Correctional Industries 522
AGENCY NUMBER: 3500
FUNCTION NUMBER: 4
PAGE: 4

FUND/ACCOUNT NAME & NUMBER KCI MAIN FUND STATE OF KANSAS	6126	00	FY 2011 ACTUALS	DOB USE ONLY	FY 2012 CURRENT SERVICE	FY 2013 CURRENT SERVICE	DOB USE ONLY
ADD:							
BALANCE FORWARD.....		020	3,350,606		4,162,338	2,462,209	
RECEIPTS NAME AND NUMBER							
TECHNICAL & SKILLED SERVICES	OBU	050	254,626		231,463	231,463	
OTHER SERVICE CHARGES		050	3,209,975		2,690,000	2,693,000	
SALE OF MANUFACTURED PRODUCTS		050	6,563,487		6,795,000	7,150,000	
FARM PRODUCTS		050	115,943		0	0	
LIVESTOCK		050	79,099		80,000	80,000	
SALVAGE AND CONDEMNED EQUIPMENT		050	2250		9,500	9,500	
USABLE CONDEMNED EQUIPMENT		050	2260		7,500	4,500	
OTHER INTEREST DIVIDEND PREM		050	3090		0	0	
RENT OF UNIMPROVED LAND		050	3110		10,840	10,840	
RENT OF BUILDINGS & LAND		050	3120		240,375	240,375	
OTHER RENTS AND ROYALTIES		050	3190		38,664	38,664	
DONATIONS		050	4100				
RECOVERY OF CURRENT EXPENDITURES		050	6211	311			
INSURANCE REIMBURSEMENTS		050	6120	308			
PETTY CASH ADVANCE REFUND		050	6221				
OTHER REIMBURSEMENT & REFUNDS		050	6290				
TRANSFERS IN		050	6601				
TRANSFERS OUT		050	6602				
RECOVERY OF PRIOR FY EXPENDITURES		050	6901				
OTHER NONREVENUE RECEIPTS		060	6909	16			
SUBTOTAL - RECEIPTS			10,857,766		10,103,342	10,458,542	
ESTIMATED TOTAL AVAILABLE			14,208,371		14,265,680	12,920,751	
SUBTRACT:							
TRANSFER OUT.....	6602	070	1,435,000		2,535,000	935,000	
BALANCE FORWARD.....		090	4,162,338		2,462,209	1,503,804	
NONREPORTABLE EXPENDITURES.....		100	3,359		0	0	
TOTAL EXPENDITURES			8,607,674		9,268,471	10,481,947	
EXPENDITURE LIMITATION.....			NO LIMIT		NO LIMIT		

404 Report

404 - 404 Report

Agency: 00522 Kansas Correctional Industries
 Version: 2013-A-02-00522

Fund Number: 6126 7300
 Name: CORRECTIONAL INDUSTRIES FD

	FY 2011 Actuals	FY 2012 Adjusted Budget Request	FY 2013 Adjusted Budget Request
40007 CASH FORWARD	3,145,224	3,911,312	2,211,183
420200 TECHNICAL AND SKILLED SERVICES	249,039	231,463	231,463
420990 OTHER SERVICE CHARGES	3,149,820	2,690,000	2,693,000
422100 MANUFACTURED PRODUCTS	6,562,973	6,795,000	7,150,000
422300 FARM AND DAIRY PRODUCTS	115,943	0	0
422400 LIVESTOCK AND POULTRY	79,099	80,000	80,000
422500 SALVAGED MATERIALS	9,453	9,500	9,500
422600 USABLE CONDEMNED EQUIPMENT	4,271	7,500	4,500
431100 RENT OF UNIMPROVED LAND	347,180	10,840	10,840
431200 RENT REAL ESTATE AND BLDGS	234,434	240,375	240,375
431900 OTHER RENTS AND ROYALTIES	20,802	38,664	38,664
461200 INSURANCE REIMBURSEMENTS	308	0	0
462110 RECOVERY OF CURRENT FY EXP	311	0	0
469010 RECOVERY OF PRIOR FY EXP	16	0	0
760200 OPERATING TRANSFERS OUT	(1,440,097)	(2,535,000)	(935,000)
Total Available	12,478,776	11,479,654	11,734,725
Total Reportable Expenditures	8,567,745	9,268,471	10,481,947
Total Non-Reportable Expenditures	(281)	0	0
Total Expenditures	8,567,464	9,268,471	10,481,947
Balance Forward	3,911,312	2,211,183	1,252,778

404 Report

terfee / 2013-A-02-00522

406/410 series report

Dept. Name: Kansas Correctional Industries
 Agency Name: Kansas Correctional Industries
 Agency Reporting Level:

Version: 2013-A-02-00522

Date: 09/08/2011
 Time: 19:17:29

Division of the Budget
 KANSAS

Obj. Code	OBJECTS OF EXPENDITURE	FY 2011 Actuals	FY 2012 Base Budget Request	FY 2013 Base Budget Request		
	Salaries and Wages	2,732,648	2,761,446	2,792,539	0	0
	TOTAL Salaries and Wages	2,732,648	2,761,446	2,792,539	0	0
52000	Communication	17,429	19,180	20,180	0	0
52100	Freight and Express	38,057	34,335	38,065	0	0
52200	Printing and Advertising	1,341	23,500	23,225	0	0
52300	Rents	17,342	18,574	19,999	0	0
52400	Repairing and Servicing	134,943	120,725	120,400	0	0
52510	InState Travel and Subsistence	9,782	17,185	18,445	0	0
52520	Out of State Travel and Subsis	1,057	1,795	3,500	0	0
52600	Fees-other Services	126,731	108,315	92,675	0	0
52700	Fee-Professional Services	6,231	3,200	3,450	0	0
52800	Utilities	69,083	69,460	70,240	0	0
52900	Other Contractual Services	249,088	251,980	251,740	0	0
	TOTAL Contractual Services	671,084	666,249	661,919	0	0
53000	Clothing	3,762	3,150	3,400	0	0
53100	Fee and Forage	106,765	206,500	195,000	0	0
53200	Food for Human Consumption	935	300	375	0	0
53400	Maint Constr Material Supply	82,181	84,350	84,150	0	0
53500	Vehicle Part Supply Accessory	156,432	157,185	164,830	0	0
53600	Pro Science Supply Material	6,436	6,200	7,325	0	0
53700	Office and Data Supplies	34,657	38,010	40,835	0	0
53900	Other Supplies and Materials	4,539,107	4,906,522	5,131,912	0	0
	TOTAL Commodities	4,930,275	5,402,217	5,627,827	0	0
	TOTAL Capital Outlay	161,291	264,787	178,214	0	0
56100	Payments for Interest and Service	3,767	2,097	448	0	0
	SUBTOTAL State Operations	8,499,065	9,098,796	9,260,947	0	0
	TOTAL Capital Improvements	68,680	169,675	1,221,000	0	0
	TOTAL REPORTABLE EXPENDITURES	8,567,745	9,268,471	10,481,947	0	0
57000	Other Non-expense	(281)	0	0	0	0
	TOTAL Non-Expense Items	(281)	0	0	0	0
	TOTAL EXPENDITURES	8,567,464	9,268,471	10,481,947	0	0

406/410 series report

Dept. Name: Kansas Correctional Industries
 Agency Name: Kansas Correctional Industries
 Agency Reporting Level:
 Version: 2013-A-02-00522

Date: 09/08/2011
 Time: 19:17:29

Division of the Budget
 KANSAS

Fund Code	FUND/ACCOUNT TITLE	FY 2011 Actuals	FY 2012 Base Budget Request	FY 2013 Base Budget Request		
7300	CORRECTIONAL INDUSTRIES FD	8,567,464	9,268,471	10,481,947	0	0
6126	SUBTOTAL CORRECTIONAL INDUSTRIES FD	8,567,464	9,268,471	10,481,947	0	0
1382	TOTAL MEANS OF FUNDING	8,567,464	9,268,471	10,481,947	0	0

406/410S - 406/410 series report

terlee / 2013A0200522

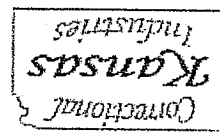
412 reconciliation

Program Name: Kansas Correctional Industries
 Agency Name: Kansas Correctional Industries
 Agency Reporting Level:
 Version: 2013-A-02-00522

Date: 09/08/2011
 Time: 19:41:55

Division of the Budget
 KANSAS

Classification of Employment	Pay Grade	FY 2012 Estimate		FY 2013 Request	
		Pos	Amount	Pos	Amount
FICA		0.00	123,209	0.00	123,046
UNEMP		0.00	6,558	0.00	5,559
WKCMP		0.00	35,770	0.00	32,951
RSAL		0.00	10,731	0.00	12,301
Health Single		0.00	292,804	0.00	307,782
Family Health		0.00	87,328	0.00	90,651
FICA Medicare 2		0.00	28,815	0.00	28,777
Total Benefits		0.00	774,201	0.00	806,722
Total Salaries and Benefits		0.00	2,761,447	0.00	2,792,538
Totals by Position Type					
Regular Classified		56.00	1,944,877	56.00	1,943,198
Longevity		0.00	37,700	0.00	37,950
Shift Diff.-Class.		0.00	4,668	0.00	4,668
KANSAS					
		DA-412 - 412 reconciliation			terlee / 2013A0200522



Serving Select Marketplaces



Home KCI Now KCI Then Category List MSDS Samples Contact Us Features

Keywords:

Category List

Chemical

Janitorial Products Paint Products

Clothing/Textiles

Boxer Shorts - White Broadcloth Coveralls - Blue Denim Coveralls - Brown
Twill Simple Coveralls - Orange Twill Coveralls - Red Twill Coveralls -
Red Twill Simple Coveralls - White Twill Jackets - Blue Denim Jeans -
Blue Denim Orientation Pants - Red Twill Orientation Shirts - Red Twill
Pants - White Twill Segregation Pants - Brown Twill Segregation Shirts -
Brown Twill Shirts - Blue Chambray Shirts - White Poplin Shorts - Gray
Jersey Knit T-Shirts - Blue Jersey Knit T-Shirts - White Jersey Knit
Transfer Pants - Orange Twill Transfer Shirts - Orange Twill Mattresses
Pillows Toweling

Furniture
Metal Detention Furniture Metal Dormitory Furniture Wood Dormitory
Furniture Metal Outdoor Furniture Office Systems Lounge Seating
Office Seating Stack Seating Office Furniture Tables

Graphics
Awards Decals Hardware Nameplates Neighborhood Signs Plastic
ADA Signs Street Marker Signs Traffic Signs Custom Signs

Services
Agri-Business Data Entry Digital Imaging Microfilm Refinishing

Specialty Items
Cabinets KHP Items Outdoor Items Custom Items

Clearance Items

State of Kansas Residential Items

State Of Kansas Furniture Contract

GROUP 1 (Task Office Seating, ValueLine) GROUP 1-A (Basic Office Seating,
Regal) GROUP 3 (Ergonomic Office Seating, Comfort) GROUP 4 (Multi-
Shift Task Seating, TUF) GROUP 6 (Budget High-Density Stack Chairs,
Piper) GROUP 6-A (High-Density Stack Chairs, Dakota) GROUP 6-B
(Articulating H/D Seating, Cheyenne) GROUP 6-C (Versatile Nested Seating,
Navigator) GROUP 7 (Operational Task Seating, Sapphire) GROUP 8
(Management Seating, Ergo) GROUP 8-A (Advanced Seating, Softline)
GROUP 10-A (Laminated Furniture, Harvester Series) GROUP 10-B (Laminated
Furniture, Director Series) GROUP 10-C (Laminated Furniture, Executive
Series)

KDOT
KDOT - Janitorial Products KDOT - Paint Products KDOT - Signage

Samples
Fabric Laminate Powder Coat Polypropylene Stain T-Mold Wood

Important Notice