HOUSE BILL No. 2105

By Committee on Financial Institutions and Pensions

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AN ACT concerning financial institutions; relating to earned wage access services; enacting the Kansas earned wage access services act; establishing the administration of such act by the office of the state bank commissioner; providing for registration, bond requirements; duties, prohibited acts, reports, records retention, orders, civil fines, penalties and fees.

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Be it enacted by the Legislature of the State of Kansas:

Section 1. Sections 1 through 16, and amendments thereto, shall be known and may be cited as the Kansas earned wage access services act.

- Sec. 2. As used in sections 1 through 16, and amendments thereto:
- (a) "Act" means the Kansas earned wage access services act.
- (b) "Commissioner" means the state bank commissioner or the deputy commissioner of the consumer and mortgage lending division of the office of the state bank commissioner.
 - (c) "Consumer" means an individual who is a resident of this state.
- (d) "Earned but unpaid income" means wages, compensation or income that a consumer has represented, and that a provider has reasonably determined, to have been earned or to have accrued to the benefit of the consumer but, at the time of the payment of proceeds, have not been paid to the consumer by an obligor.
- (e) "Earned wage access services" means the business of delivering proceeds to consumers prior to the next date on which an obligor is obligated to pay salary, wages, compensation or other income to a consumer
- (f) "Mandatory payment" means an amount determined by a provider that must be paid by a consumer to such provider as a condition of receiving or repaying proceeds.
- (g) "Nationwide mortgage licensing system and registry" means a mortgage licensing system developed and maintained by the conference of state bank supervisors and the American association of residential mortgage regulators for the licensing and registration of licensed mortgage loan originators and other financial service providers.
- (h) "Nonmandatory payment" means an amount paid by a consumer or an obligor to a provider that does not meet the definition of a mandatory payment. "Nonmandatory payment" includes, but is not limited to:

(1) A fee imposed by a provider for delivery or expedited delivery of proceeds to a consumer so long as a provider offers the consumer at least one option to receive proceeds at no cost to the consumer;

- (2) an amount paid by an obligor to a provider on a consumer's behalf that entitles the consumer to receive proceeds at no cost to the consumer;
- (3) a subscription or membership fee imposed by a provider for a group of services that include earned wage access services so long as the provider offers the consumer at least one option to receive proceeds at no cost to the consumer; or
- (4) a tip or gratuity paid by a consumer to a provider so long as the provider offers the consumer at least one option to receive proceeds at no cost to the consumer.
- (i) "Nonrecourse" means a provider shall not compel or attempt to compel repayment by a consumer of outstanding proceeds or nonmandatory payments owed by such consumer to such provider through any of the following means:
- (1) A civil suit against the consumer in a court of competent jurisdiction;
- (2) use of a third party to pursue collection of outstanding proceeds or nonmandatory payments on the provider's behalf; or
- (3) sale of outstanding amounts to a third-party collector or debt buyer.
- (j) "Obligor" means an employer or other person who is contractually or legally obligated to pay a consumer earned but unpaid income on an hourly, project-based, piecework or other basis, including where the consumer is acting as an independent contractor. "Obligor" does not include a service provider of an obligor or another third party that has an obligation to make any payment to a consumer based solely on the consumer's agency relationship with the obligor.
- (k) "Outstanding proceeds" means a payment of proceeds to a consumer by a provider that has not yet been repaid to such provider.
 - (l) "Person" means any corporation, partnership, association or other commercial entity.
 - (m) "Proceeds" means a payment of funds to a consumer by a provider that is based on earned but unpaid income.
 - (n) "Provider" means a person who is in the business of offering and providing earned wage access services to consumers.
 - (o) "Registrant" means a person who is registered with the commissioner as an earned wage access services provider.
 - Sec. 3. (a) No person shall engage in or hold such person out as willing to engage in any earned wage access services business with a consumer without registering with the commissioner. Any person required to be registered as an earned wage access services provider shall submit to

 the commissioner an application for registration on forms prescribed and provided by the commissioner. Such application for registration shall include:

- (1) The applicant's name, business address, telephone number and, if any, website address;
- (2) the name and address of each owner, officer, director, member or partner of the applicant;
- (3) a description of the ownership interest of any officer, director, member, partner, agent or employee of the applicant in any affiliate or subsidiary of the applicant or in any other entity that provides any service to the applicant or any consumer relating to the applicant's earned wage access services business; and
- (4) any other information the commissioner may deem necessary to evaluate the financial responsibility, financial condition, character, qualifications and fitness of the applicant.
- (b) Each application for registration shall be accompanied by a nonrefundable fee that shall be established by rules and regulations adopted by the commissioner.
- (c) The commissioner shall approve an application and shall issue a nontransferable and nonassignable registration to the applicant when the commissioner:
- (1) Receives the complete application and fee required by this section; and
- (2) determines the financial responsibility, financial condition, character, qualifications and fitness warrants a belief that the business of the applicant will be conducted competently, honestly, fairly and in accordance with all applicable state and federal laws.
- (d) Each earned wage access services registration issued under this section shall expire on April 30 of each year. A registration shall be renewed by filing a complete renewal application with the commissioner at least 30 calendar days prior to the expiration of the registration. Such renewal application shall contain all information the commissioner requires to determine the existence and effect of any material change from the information contained in the applicant's original application, annual reports or prior renewal applications. Each renewal application shall be accompanied by a nonrefundable renewal fee that shall be established by rules and regulations adopted by the commissioner.
- (e) If the commissioner fails to issue a registration within 60 calendar days after a filed application is deemed complete by the commissioner, the applicant may make written request for a hearing. Upon receipt of such written request for a hearing, the commissioner shall conduct a hearing in accordance with the Kansas administrative procedure act.
 - Sec. 4. Each applicant or registrant shall file with the commissioner a

surety bond in a form acceptable to the commissioner. Such surety bond shall be issued by a surety or insurance company authorized to conduct business in this state, securing the applicant's or registrant's faithful performance of all duties and obligations of a registrant. The surety bond shall:

- (a) Be payable to the office of the state bank commissioner;
- (b) provide that the bond may not be terminated without 30 calendar days' prior written notice to the commissioner, that such termination shall not affect the surety's liability for violations of this act occurring prior to the effective date of cancellation, and principal and surety shall be and remain liable for a period of two years from the date of any action or inaction of principal that gives rise to a claim under the bond;
- (c) provide that the bond shall not expire for two years after the date of surrender, revocation or expiration of the applicant's or registrant's registration, whichever occurs first;
 - (d) be available for:
- (1) The recovery of expenses, fines and fees levied by the commissioner under this act: and
- (2) payment of losses or damages that are determined by the commissioner to have been incurred by any consumer as a result of the applicant's or registrant's failure to comply with the requirements of this act; and
 - (e) be in the amount of \$25,000.
- Sec. 5. A provider that is registered in the state of Kansas shall be subject to the following requirements:
- (a) The registrant shall provide all proceeds on a non-recourse basis and shall treat non-mandatory payments as non-recourse payment obligations.
- (b) Before providing a consumer with earned wage access services, the registrant shall provide a consumer with a written paper or electronic document, which may be included as part of the contract to provide earned wage access services, that meets all of the following requirements:
- (1) Informs the consumer of the terms and conditions of the earned wage access services;
- (2) includes a statement that the commissioner has jurisdiction over the earned wage access services performed by the registrant and provides both a phone number and a website through which consumers can submit complaints about the provider's earned wage access services to the commissioner;
- (3) is written in a font and using language intended to be easily understood by a layperson; and
- (4) discloses any non-mandatory payments that may be directly imposed by the registrant in connection with the provision of earned wage

access services.

- (c) The registrant shall provide proceeds to a consumer via any means mutually agreed upon by the consumer and registrant.
- (d) In any case in which the registrant will seek repayment of proceeds from a consumer, the registrant shall inform the consumer when the registrant will make such registrant's first attempt to seek repayment of such proceeds from the consumer.
- (e) A registrant that seeks repayment of proceeds from a consumer's depository institution account shall comply with all applicable NACHA rules.
- (f) A registrant shall permit a consumer to cancel participation in an earned wage access service at any time without incurring a charge for doing so.
 - Sec. 6. No person required to be registered under this act shall:
- (a) Impose a mandatory payment on a consumer that directly relates to the provision of earned wage access services;
- (b) charge a late fee, interest or any other penalty or charge for failure to repay outstanding proceeds;
- (c) make the offering of earned wage access services, either in the amount of proceeds a consumer is eligible to request or the frequency with which proceeds are provided to a consumer, contingent on whether the consumer makes any non-mandatory payments or on the size of any non-mandatory payments that the consumer may make to that registrant in connection with the provision of earned wage access services. This subsection shall not be construed to prohibit a non-mandatory payment equal to a percentage of proceeds provided;
- (d) charge a deferral fee or any other charge in connection with deferring the collection of any outstanding proceeds beyond the original scheduled repayment date;
- (e) solicit a consumer to delay repayment of outstanding proceeds for the purpose of increasing the total non-mandatory payments that the registrant may collect;
- (f) report a consumer's payment or failed repayment of outstanding proceeds to a consumer credit reporting agency or a debt collector;
- (g) require a credit score to determine a consumer's eligibility for earned wage access services; or
- (h) provide, sell or otherwise disclose to any third party, including an obligor, any non-public personal information collected from or about a consumer except as necessary to provide earned wage access services to such consumer or in accordance with a consumer's written consent.
- Sec. 7. (a) A registrant that provides proceeds to a consumer in accordance with this act shall not be subject to the provisions of the uniform consumer credit code in connection with such registrant's earned

wage access services.

- (b) Non-mandatory payments paid by a consumer to a registrant in accordance with this act shall not be considered finance charges for the purposes of applying the federal truth in lending act to the earned wage access services provided by such registrant.
- Sec. 8. (a) (1) On or before April 1 of each year, each registrant shall file with the commissioner an annual report relating to earned wage access services provided by the registrant in this state during the preceding calendar year. The annual report shall be on a form prescribed by the commissioner.
- (2) The information contained in the annual report shall be confidential and shall not be subject to the open records act, K.S.A. 45-215 et seq., and amendments thereto. The provisions of this paragraph shall expire on July 1, 2028, unless the legislature reviews and acts to continue such provisions pursuant to K.S.A. 45-229, and amendments thereto, prior to July 1, 2028.
- (b) Within 30 calendar days of any of the following events, a registrant shall file a written report with the commissioner describing the event and such event's expected impact on the registrant's business:
 - (1) The filing for bankruptcy or reorganization by the registrant;
- (2) the institution of a revocation, suspension or other proceeding against the registrant by a governmental authority that is related to the registrant's earned wage access services business in any state;
- (3) a felony conviction of the registrant or any of such registrant's owners, officers, principals, directors or partners; or
 - (4) a change in the registrant's name or legal entity status.
- (c) If a registrant fails to make any report to the commissioner as required by this section, the commissioner may require the registrant to pay a late penalty of \$100 for each day such report is overdue.
- Sec. 9. (a) Each registrant shall maintain and preserve complete and adequate business records, including a general ledger containing all assets, liabilities, capital, income and expense accounts for a period of three years.
- (b) Each registrant shall maintain and preserve complete and adequate records of each earned wage access services contract during the term of the contract and for a period of five years from the date on which the registrant last provides proceeds to the consumer.
- (c) If the registrant's records are located outside this state, the registrant shall provide the records to the commissioner within three calendar days or, at the commissioner's discretion, pay reasonable and necessary expenses for the commissioner or commissioner's designee to examine them at the place where such records are maintained. The registrant may provide such records electronically to the commissioner in

 a manner prescribed by the commissioner.

- Sec. 10. The commissioner may deny, suspend, revoke or refuse to renew a registration issued pursuant to this act if the commissioner finds, after notice and opportunity for a hearing conducted in accordance with the provisions of the Kansas administrative procedure act, that:
- (a) The applicant or registrant has repeatedly or willfully violated any provision of this act, any rules and regulations adopted thereunder or any order lawfully issued by the commissioner pursuant to this act;
- (b) the applicant or registrant has failed to file and maintain the surety bond required under this act;
 - (c) the applicant or registrant is insolvent;
- (d) the applicant or registrant has filed with the commissioner any document or statement containing any false representation of a material fact or omitting to state a material fact;
- (e) the applicant, registrant or any officer, director, member, owner, partner, principal or debt management counselor thereof has been convicted of any crime;
- (f) the applicant or registrant fails to keep and maintain sufficient records to permit an audit satisfactorily disclosing to the commissioner the applicant's or registrant's compliance with the provisions of this act;
- (g) the applicant, registrant or an employee of the applicant or registrant has been the subject of any disciplinary action by the commissioner or any other state or federal regulatory agency;
- (h) a final judgment has been entered against the applicant or registrant in a civil action and the commissioner finds that the conduct on which the judgment is based indicates that it would be contrary to the public interest to permit such person to be registered;
- (i) the applicant or registrant has engaged in any deceptive business practice;
- (j) facts or conditions exist that would have justified the denial of the registration or renewal had such facts or conditions existed or been known to exist at the time the application for registration or renewal was made; or
- (k) the applicant or registrant has refused to furnish information required by the commissioner within a reasonable period of time as established by the commissioner.
- Sec. 11. (a) The commissioner shall administer the provisions of this act. In addition to other powers granted by this act, the commissioner, within the limitations provided by law, may exercise the following powers:
- (1) Adopt, amend and revoke rules and regulations as necessary to carry out the intent and purpose of this act;
 - (2) make any investigation and examination of the operations, books and records of an earned wage access services provider as the commissioner deems necessary to aid in the enforcement of this act;

 (3) have free and reasonable access to the offices, places of business and all records of the registrant that relate to the earned wage access services business. The commissioner may designate persons, including comparable officials of the state in which the records are located, to inspect the records on the commissioner's behalf;

- (4) establish, charge and collect fees from applicants or registrants for reasonable costs of investigation, examination and administration of this act, in such amounts as the commissioner may determine to be sufficient to meet the budget requirements of the commissioner for each fiscal year. The commissioner may maintain an action in any court to recover such costs:
- (5) order any registrant or person to cease any activity or practice that the commissioner deems to be deceptive, dishonest, a violation of this act, or of any other state or federal law, or unduly harmful to the interests of the public;
- (6) exchange any information regarding the administration of this act with any agency of the United States or any state that regulates the applicant or registrant or administers statutes, rules and regulations or programs related to earned wage access services laws;
- (7) disclose to any person or entity that an applicant's or registrant's application or registration has been denied, suspended, revoked or refused renewal;
- (8) require or permit any person to file a written statement, under oath or otherwise as the commissioner may direct, setting forth all the facts and circumstances concerning any apparent violation of this act, any rule and regulation adopted thereunder or any order issued pursuant to this act;
- (9) receive, as a condition in settlement of any investigation or examination, a payment designated for consumer education to be expended for such purpose as directed by the commissioner;
- (10) delegate the authority to sign any orders, official documents or papers issued under or related to this act to the deputy of consumer and mortgage lending division of the office of the state bank commissioner;
- (11) require fingerprinting of any registrant, agent acting on behalf of a registrant or other person as deemed appropriate by the commissioner, or the commissioner's designee. The commissioner, or commissioner's designee, may submit such fingerprints to the Kansas bureau of investigation, federal bureau of investigation or any other law enforcement agency for the purposes of verifying the identity of such persons and obtaining records of their criminal arrests and convictions;
- (12) issue, amend and revoke written administrative guidance documents in accordance with the applicable provisions of the Kansas administrative procedure act; and
 - (13) enter into any informal agreement with any person for a plan of

action to address violations of this act.

- (b) Examination reports and correspondence regarding such reports made by the commissioner or the commissioner's designees shall be confidential and shall not be subject to the provisions of the open records act, K.S.A. 45-215 et seq., and amendments thereto. The commissioner may release examination reports and correspondence regarding the reports in connection with a disciplinary proceeding conducted by the commissioner, a liquidation proceeding or a criminal investigation or proceeding. Additionally, the commissioner may furnish to federal or other state regulatory agencies or any officer or examiner thereof, a copy of any or all examination reports and correspondence regarding the reports made by the commissioner or the commissioner's designees. The provisions of this subsection shall expire on July 1, 2028, unless the legislature reviews and acts to continue such provisions pursuant to K.S.A. 45-229, and amendments thereto, prior to July 1, 2028.
- (c) For the purpose of any examination, investigation or proceeding under this act, the commissioner or the commissioner's designee may administer oaths and affirmations, subpoena witnesses, compel such witnesses' attendance, introduce evidence and require the production of any matter that is relevant to the examination or investigation, including the existence, description, nature, custody, condition and location of any books, documents or other tangible things and the identity and location of persons having knowledge of relevant facts or any other matter reasonably calculated to lead to the discovery of relevant information or items.
- (d) The adoption of an informal agreement authorized by this section shall not be subject to the provisions of the Kansas administrative procedure act or the Kansas judicial review act. Any informal agreement authorized by this subsection shall not be considered an order or other agency action and shall be considered confidential examination material. All such examination material shall be confidential by law and privileged, shall not be subject to the provisions of the open records act, K.S.A. 45-215 et seq., and amendments thereto, shall not be subject to subpoena and shall not be subject to discovery or admissible in evidence in any private civil action. The provisions of this subsection shall expire on July 1, 2028, unless the legislature reviews and acts to continue such provisions pursuant to K.S.A. 45-229, and amendments thereto, prior to July 1, 2028.
- Sec. 12. (a) If the commissioner determines after notice and opportunity for a hearing pursuant to the Kansas administrative procedure act that any person has engaged, is engaging or is about to engage in any act or practice constituting a violation of any provision of this act, any rules and regulations adopted or order issued thereunder, the commissioner may issue an order requiring any or all of the following:
 - (1) That the person cease and desist from the unlawful act or practice;

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 (2) that the person pay a fine not to exceed \$2,000 per incident for the unlawful act or practice;

- (3) if any person is found to have violated any provision of this act and such violation is committed against elder or disabled persons as defined in K.S.A. 50-676, and amendments thereto, the commissioner may impose an additional penalty not to exceed \$2,000 for each such violation, in addition to any civil penalty otherwise provided by law;
- (4) that the person to pay restitution for any loss arising from the violation or requiring the person to disgorge any profits arising from the violation. Such order may include the assessment of interest not to exceed 8% per annum from the date of the violation;
- (5) that the person take such action as in the judgment of the commissioner will carry out the purposes of this act; or
- (6) that the person be barred from subsequently applying for registration under this act.
- (b) (1) If the commissioner makes written findings of fact that the public interest will be irreparably harmed by delay in issuing an order under subsection (a), the commissioner may issue an emergency cease and desist order.
- (2) Such emergency order, even if not an order within the meaning of K.S.A. 77-502, and amendments thereto, shall be subject to the same procedures as an emergency order issued under K.S.A. 77-536, and amendments thereto.
- (3) Upon the entry of such an emergency order, the commissioner shall promptly notify the person subject to the order that such order has been entered, the reasons for such order and that a hearing will be held upon written request by such person.
- (4) If such person requests a hearing or, in the absence of any request, if the commissioner determines that a hearing should be held, the matter shall be set for a hearing that shall be conducted in accordance with the provisions of the Kansas administrative procedure act. Upon completion of the hearing the commissioner shall, by written findings of fact and conclusions of law, vacate, modify or make permanent the emergency order.
- (5) If no hearing is requested and none is ordered by the commissioner, the emergency order shall remain in effect until such order is modified or vacated by the commissioner.
- Sec. 13. (a) In case of failure or refusal to obey a subpoena issued to any person, any court of competent jurisdiction, upon application by the commissioner, may issue an order requiring such person to appear before the commissioner, or the officer designated by the commissioner, to produce documentary evidence if so ordered or to give evidence relating to the matter under investigation or in question. Any failure to obey the order

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of the court may be punished by the court as contempt of court.

- (b) No person shall be excused from attending, testifying or producing any document or record before the commissioner or in obedience to the subpoena of the commissioner or the commissioner's designee, or in any proceeding instituted by the commissioner, on the ground that such testimony or evidence, documentary or otherwise, required of the person may tend to incriminate the person or subject the person to a penalty or forfeiture. No individual may be prosecuted or subjected to any penalty or forfeiture for or on account of any transaction, matter or thing concerning which such person is compelled, after claiming privilege against self-incrimination, to testify or produce evidence, documentary or otherwise, except that the individual so testifying shall not be exempt from prosecution and punishment for perjury committed in so testifying.
- Sec. 14. It is unlawful for any person to violate the provisions of this act, any rules and regulations adopted or any order issued under this act. A conviction for an intentional violation is a class A nonperson misdemeanor. A second or subsequent conviction of this section is a severity level 7, nonperson felony. No person may be imprisoned for the violation of this section if such person proves that such person had no knowledge of the rules and regulations or order.
- Sec. 15. The commissioner, attorney general or a county or district attorney may bring an action in a district court to enjoin any violation of this act or any rules and regulations adopted thereunder.
- Sec. 16. All fees collected by the commissioner pursuant to this act shall be subject to the provisions of K.S.A. 75-1308, and amendments thereto.
- Sec. 17. This act shall take effect and be in force from and after its publication in the statute book.