

Testimony in Support of Senate Bill 169 Mr. Daniel Murray Kansas State Director, National Federation of Independent Business

House Committee on Taxation March 13, 2023

Chair and members of the committee, I am pleased to submit testimony in strong support of the bill on behalf of NFIB Kansas. NFIB Kansas is the leading small business organization in Kansas representing small and independent businesses. A non-profit, nonpartisan organization founded in 1943, NFIB Kansas represents the consensus views of its over 4,000 members in Kansas.

Senate Bill 169 would eliminate the individual income tax for taxpayers with income under \$5,225 (\$10,450 for married filing jointly) and set the individual income tax rate to 4.75 percent for income over \$5,225 (\$10,450 for married filing jointly) beginning in tax year 2024.

As of 2022, there are more than 258,000 thousand small businesses – representing 99.1 percent of all firms in Kansas— and they employ over 600,000 workers, over half of the state's workforce. Indeed, small businesses are the backbone of the Kansas economy. And taxes matter to our vital small business sector. In our most recent *Small Business Problems and Priorities*, NFIB confirmed that taxes continue to be a significant problem for small business owners. The study found that tax rates *AND* tax complexity are four of the top ten problems confronting small businesses.

The income tax reductions and simplicity proposed in this bill, particularly on individual income (75% of small businesses are unincorporated pass-through entities, meaning most owners report business income on their personal taxes), will address small business tax concerns. First, the bill will allow the owner to share more profits with employees through higher salaries and bigger benefits and to plow additional revenue back into the business through capital investments. Further, the signal rate simplifies the tax code and makes tax compliance easier for small business owners, most of whom don't have in-Senate accountants.

Thank you for your consideration of our comments, and we strongly urge you to vote favorably for the passage of this legislation.