

## Goodwill Industries of Kansas, Inc.

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## House Committee on Commerce, Labor, and Economic Development Representative Tarwater - Chair

Hearing on HB 2275 Written testimony from Goodwill Industries of Kansas February 9, 2022

Goodwill Industries of Kansas stands in support of Senate Bill 2275 as written, increasing the maximum amount of yearly income tax credits available for purchases under the disability employment act from qualified vendors, and continuing in existence such credits.

Goodwill Industries of Kansas is a business-based non-profit 501c(3) organization that utilizes revenue from retail thrift store sales to provide job training and opportunities for individuals with intellectual and developmental disabilities (IDD) and other barriers to employment. Our agency provides Day Program services to roughly 130 individuals with IDD to build independence and dignity by contributing to the regional workforce through various work contracts with area businesses. Goodwill uses revenue from our retail thrift stores to subsidize this program as part of our overall mission to the community.

Historically, Goodwill Industries of Kansas has not been able to offer tax incentive programs to our participating employer-partners due the structure of the calculations used to determine program eligibility. Our agency employs over 550 people statewide in multiple sectors, including 18 retail stores, warehouse, transportation, education, and administration. When calculating eligibility for tax incentives, our client population, although substantial, did not meet the 30% of workforce requirement when compared against the entirety of our agency's employee count. We believe that this calculation formula created a disservice to our employer-partners who are engaged in supplementing their business production with a community-minded workforce option.

The proposed language in HB 2275 addresses this calculation issue and will allow our agency to incentivize area employers to remain engaged with the workforce options offered through the IDD community. As such, we stand in full support of HB 2275 as written and presented.

## **CONTACT INFORMATION:**

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