



1 November 2018

Dear Senator McGinn and Representative Proehl,

I am writing today to encourage the Joint Legislative Transportation Vision Task Force to continue to support Kansas railroads and rail shippers as you develop the state's future transportation plan.

As rail customer on the South Kansas and Oklahoma railroad (SKOL), continuing programs through KDOT for railroads is critical in supporting local and regional economic development across the state. The viability of rail as part of our transportation system is vital in our state's continued ability to compete in the national and international marketplace.

Through programs such as the State Rail Service Improvement Fund (SRSIF) and the Multi-modal (Transload) Facility pilot program, Kansas has continued its place as a leader in rail development and support of the national freight network. As a company focused on aggregates, heavy highway construction, asphalt and concrete paving, Cornejo & Sons relies heavily upon dependable transportation of materials, primarily by rail. As such, our company is heavily invested in the continued support and operation of the rail industry.

Through the SRSIF, funds are available to assist in projects that continue business growth across the state and ensure the maintenance of the state's rail infrastructure. Through this program, the SKOL railroad has seen carload growth double within the past 15 years from 35,000 carloads to 70,000 carloads, reducing truck traffic across Kansas highways by 140,000 trucks annually.

KDOT's recent pilot program that assisted in the funding of two multi-modal facilities across the state should again, strongly be considered. These two sites (Garden City and Great Bend) have shown success across the state. One site is served by a Class I railroad and the other by a shortline railroad and both have thrived. These facilities create rail options for customers that otherwise might not be able to afford rail access and opens markets across the United States. The two communities in which these sites are located have seen significant revenue growth and impact from these facilities.

As a Kansas rail shipper, we strongly recommend and request that the Joint Legislative Transportation Vision Task Force continue to fund the SRSIF as it is today, and strongly consider continuing the Multi-modal Facility development program.

Thank you for your time and consideration.

Sincerely,

A handwritten signature in blue ink that reads 'Patrick Short'. The signature is fluid and cursive, with the first name 'Patrick' being more prominent than the last name 'Short'.

Patrick Short

Vice President – Aggregates